

BAB V

PENUTUP

5.1. Pendahuluan

Pada bab lima ini penulis menyimpulkan hasil penelitian yang telah dilakukan, membuat suatu implikasi bagi pihak manajemen berdasarkan hasil penelitian yang dilanjutkan dengan saran serta keterbatasan yang melingkupi penelitian ini.

5.2. Kesimpulan

1. Variabel iklan dan keluarga secara bersamaan memiliki pengaruh yang signifikan terhadap kesadaran merek. Namun keluarga memiliki pengaruh yang lebih dominan terhadap kesadaran merek.
2. Variabel iklan dan keluarga secara bersamaan memiliki pengaruh yang signifikan terhadap asosiasi merek. Namun keluarga memiliki pengaruh yang lebih dominan terhadap asosiasi merek.
3. Variabel iklan, keluarga, harga dan promosi secara bersamaan memiliki pengaruh yang signifikan terhadap persepsi kualitas. Namun keluarga memiliki pengaruh yang lebih dominan terhadap persepsi kualitas.
4. Variabel kesadaran merek, asosiasi merek, dan persepsi kualitas secara bersamaan memiliki pengaruh yang signifikan terhadap loyalitas merek. Namun persepsi kualitas memiliki pengaruh yang lebih dominan terhadap loyalitas merek.

5. Variabel kesadaran merek, asosiasi merek, persepsi kualitas, dan loyalitas merek secara bersamaan memiliki pengaruh yang signifikan terhadap ekuitas merek. Namun loyalitas merek memiliki pengaruh yang lebih dominan terhadap ekuitas merek.

5.3. Implikasi Manajerial

Merek merupakan suatu hal yang penting bagi perusahaan karena merek akan memberikan identitas pada produk yang dijual perusahaan. Merek bukan hanya bagian dari produk saja tetapi justru merekalah yang memberikan nilai positif bagi suatu produk. Jadi, bagi perusahaan merek bukan sekedar nama saja tetapi merek adalah aset bagi perusahaan. Kotler dan Armstrong (2006) mendefinisikan merek sebagai “nama, istilah, tanda, simbol atau desain atau kombinasi dari semuanya yang dimaksudkan untuk mengidentifikasi barang (jasa) dari seseorang penjual atau sekelompok penjual dan untuk membedakannya dari produk (jasa) pesaing”.

Nilai merek menurut Kotler dan Armstrong (2006) dapat diukur berdasarkan dari sejauh mana merek itu mempunyai loyalitas merek, kesadaran nilai merek, anggapan mutu, asosiasi merek yang tinggi dan aset lain seperti paten, merek dagang, dan hubungan dengan distribusi. Memberi nilai yang dimaksud kepada pelanggan dengan menguatkan pelanggan (manfaat) dari *brand equity* adalah di mana konsumen mampu untuk mendapatkan informasi secara benar dari produk untuk merek tertentu yang diinginkan yang selanjutnya informasi yang didapat ini dijadikan suatu pegangan dalam proses pembelian sehingga konsumen tersebut mempunyai rasa percaya akan produk dari satu

merek dan pada akhirnya akan tercapai suatu kepuasan konsumen terhadap produk tersebut.

Aaker (1991) yang dikutip dari Tjiptono (2005) mendefinisikan *brand equity* adalah serangkaian aset dan kewajiban merek yang terkait dengan sebuah merek, nama dan simbolnya, yang menambah atau mengurangi nilai yang diberikan sebuah produk atau jasa kepada perusahaan atau pelanggan perusahaan tersebut.

Penelitian ini bertujuan untuk mengetahui pengaruh iklan, keluarga, harga dan promosi terhadap ekuitas merek. Penelitian ini memberikan hasil di mana iklan dan keluarga memberikan pengaruh yang signifikan terhadap kesadaran konsumen pada suatu merek (*brand awareness*), asosiasi yang melekat pada produk dengan merek tertentu (*brand associations*), serta persepsi konsumen atas kualitas suatu produk atau merek (*perceived quality*). Hasil lanjutan dari penelitian ini diketahui bahwa, persepsi konsumen atas kualitas suatu merek memiliki pengaruh yang signifikan terhadap loyalitas konsumen (*brand loyalty*). Hasil penelitian selanjutnya juga memberikan bukti bahwa persepsi kualitas dan loyalitas konsumen pada suatu merek memiliki kontribusi yang nyata dalam meningkatkan ekuitas suatu merek (*brand equity*).

Berdasarkan kesimpulan hasil penelitian dan implikasi manajerial di atas penulis mengajukan beberapa saran bagi pihak pemasar antara lain adalah sebagai berikut:

1. Iklan memberikan pengaruh yang signifikan terhadap ekuitas merek. Hasil analisis ini menunjukkan bahwa baik atau buruknya persepsi konsumen

pada suatu merek juga ditentukan oleh iklan produk yang bersangkutan. Semakin baik iklan suatu produk secara nyata akan meningkatkan kesadaran, asosiasi, persepsi kualitas dan loyalitas konsumen pada merek produk yang bersangkutan. Berdasarkan hal tersebut maka penting bagi pihak pemasar untuk membuat suatu konsep iklan yang baik, menggunakan bintang iklan yang tepat (yang berkompeten pada bidangnya), menentukan jenis iklan yang tepat (cetak atau elektronik) untuk produk perusahaan serta menentukan intensitas penayangan iklan.

2. Keluarga memiliki pengaruh yang signifikan terhadap kesadaran, asosiasi, persepsi kualitas dan loyalitas konsumen pada kategori produk toiletris (sabun mandi, pasta gigi, shampo). Hal ini menunjukkan pengambilan keputusan pembelian yang dilakukan oleh konsumen dipengaruhi oleh kebiasaan keluarga inti dalam menentukan merek produk toiletris yang digunakan. Berdasarkan hal tersebut maka pihak perusahaan harus dapat menggunakan keluarga sebagai dasar tema iklan produk yang ditawarkan.

5.4. Keterbatasan Penelitian

Penulis menyadari keterbatasan yang dimiliki hingga penelitian ini jauh dari sempurna. Keterbatasan tersebut akan menyebabkan kelemahan hasil penelitian yang dilakukan. Keterbatasan yang dimiliki antara lain adalah variabel yang digunakan untuk memprediksi ekuitas merek hanya terbatas pada faktor iklan, keluarga, harga dan promosi. Masih banyak faktor lain yang sekiranya mampu mempengaruhi ekuitas suatu merek seperti kelompok referensi, kelompok bergaul, ketersediaan produk di pasaran (distribusi), manfaat produk dan lain

sebagainya. Berdasarkan hal tersebut penulis menyarankan pada penelitian mendatang untuk menambahkan variabel yang mampu mempengaruhi ekuitas merek tersebut.



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KUESIONER (PILOT STUDY)

Umur:

Jenis kelamin:

Berilah tanda silang (x) atau centang (√) pada kotak yang anda pilih.

1. Manakah diantara kategori produk berikut ini yang pilihan mereknya paling sering dipengaruhi oleh pilihan orang tua atau anggota keluarga anda? Jawaban boleh lebih dari satu.

- ☐ Teh
- ☐ Pasta gigi
- ☐ Susu
- ☐ Sabun mandi
- ☐ Deterjen
- ☐ Sabun cuci piring
- ☐ Soft drink
- ☐ Shampo
- ☐ Kecap
- ☐ Kopi

2. Manakah diantara merek-merek berikut ini yang Anda beli atau gunakan dikarenakan merek bersangkutan telah lama dipakai oleh orangtua atau anggota keluarga Anda? Jawaban boleh lebih dari satu untuk masing-masing kategori produk.

Shampo

- ☐ Clear
- ☐ Rejoice
- ☐ Sunsilk
- ☐ Natur
- ☐ Dove
- ☐ Pantene
- ☐ Head & Shoulders
- ☐ Zinc
- ☐ Emeron
- ☐ Selsun
- ☐ Lain-lain (.....)

Deterjen

- ☐ Soklin
- ☐ Attack
- ☐ Daia
- ☐ Rinso
- ☐ Surf
- ☐ Boom
- ☐ Total
- ☐ Wow
- ☐ Dangdut
- ☐ Bu krim
- ☐ Lain-lain (.....)

Pasta gigi

- ☐ Ciptadent
- ☐ Ritadent
- ☐ Pepsodent
- ☐ Formula
- ☐ Close up
- ☐ Maxam
- ☐ Darlie
- ☐ Sensodyne
- ☐ Enzim
- ☐ Oral B
- ☐ Lain-lain (.....)

Sabun cuci piring

- ☐ Omo
- ☐ Sunlight
- ☐ Mama lemon
- ☐ SOS
- ☐ Sleek
- ☐ Ligent
- ☐ Mama lime
- ☐ Ekonomi
- ☐ Wings
- ☐ B-29
- ☐ Lain-lain (.....)

Sabun mandi

- ☐ Asepso
- ☐ Lux
- ☐ Giv
- ☐ Lifebuoy
- ☐ Dettol
- ☐ Camay
- ☐ Palmolive
- ☐ Dove
- ☐ Nuvo
- ☐ Shinzu'i
- ☐ Lain-lain (.....)

Teh

- ☐ Sariwangi
- ☐ Cap 999
- ☐ Gopek
- ☐ Tong jie
- ☐ Sintren
- ☐ Poci
- ☐ Dandang
- ☐ Bandulan
- ☐ Sosro
- ☐ Nyapu
- ☐ Lain-lain (.....)

Kopi

- ☐ Kapal api
- ☐ Singa
- ☐ Luwak
- ☐ ABC
- ☐ Ayam merak
- ☐ Indocafe
- ☐ Nescafe
- ☐ Torabika
- ☐ Excelso
- ☐ Angkring
- ☐ Lain-lain (.....)

Soft drink

- ☐ Green sands
- ☐ Fanta
- ☐ Sprite
- ☐ 7up
- ☐ Pepsi
- ☐ Mountain
- ☐ Mirinda
- ☐ A&W
- ☐ Root bear
- ☐ Coca-cola
- ☐ Lain-lain (.....)

Kecap

- ☐ ABC
- ☐ Bango
- ☐ Piring lombok
- ☐ Gandaria
- ☐ Sedap
- ☐ Ikan dorang
- ☐ Nasional
- ☐ Korma
- ☐ Cabe rawit
- ☐ Cap Semar
- ☐ Lain-lain (.....)

Susu

- ☐ Indomilk
- ☐ Bendera
- ☐ Dancow
- ☐ Milo
- ☐ Ovaltine
- ☐ Ultra milk
- ☐ Dutc lady
- ☐ Nestle carnation
- ☐ Cap enaak
- ☐ Cap tiga sapi
- ☐ Lain-lain (.....)



Bagian I

Anda dimohon untuk mengisi profil responden berikut ini sesuai dengan kondisi Anda yang sesungguhnya.

1. Jenis kelamin :
2. Umur tahun

Bagian II

Berilah tanda silang (x) sesuai dengan jawaban Anda pada setiap bagian yang akan dipilih.

Keterangan:

Sangat Setuju (SS)

Setuju (S)

Agak Setuju (AS)

Netral (N)

Agak Tidak Setuju (AGTS)

Tidak Setuju (TS)

Sangat Tidak Setuju(STS)

Table I. Persepsi konsumen dari pengeluaran iklan, harga dan promosi.

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Table II. Informasi positif yang diberikan oleh keluarga.

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Kategori Produk

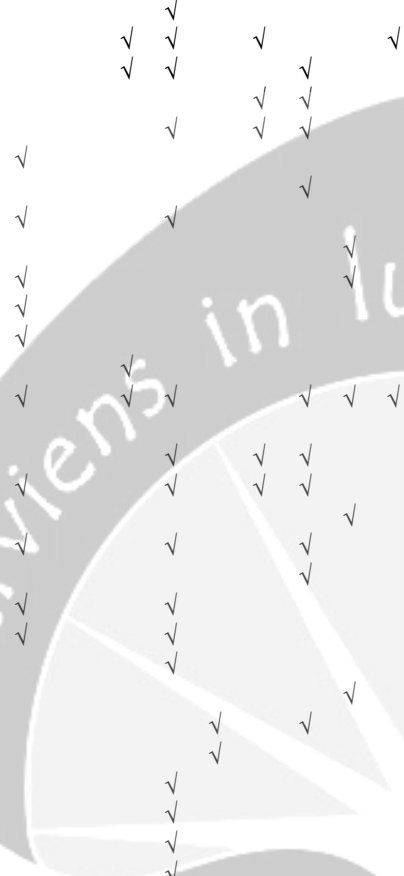
Responden x1 x2 x3 x4 x5 x6 x7 x8 x9 x10

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3	✓	✓		✓				✓	✓
4	✓	✓	✓	✓			✓	✓	✓
5	✓		✓	✓	✓		✓		
6	✓			✓	✓			✓	
7	✓								
8	✓			✓					
9	✓			✓	✓				
10	✓		✓	✓	✓				
11	✓						✓		
12	✓							✓	
13	✓								
14	✓	✓	✓	✓	✓	✓	✓	✓	✓
15	✓	✓	✓	✓	✓		✓	✓	✓
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17	✓	✓	✓	✓	✓		✓		
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30	✓		✓	✓			✓		

Total 15 24 10 18 15 9 1 17 8 5
Lain-lain Lain-lain

Shampo

x1 x2 x3 x4 x5 x6 x7 x8 x9 x10



Lifebuoy 10
Wella 5
18

Lain-lain 0

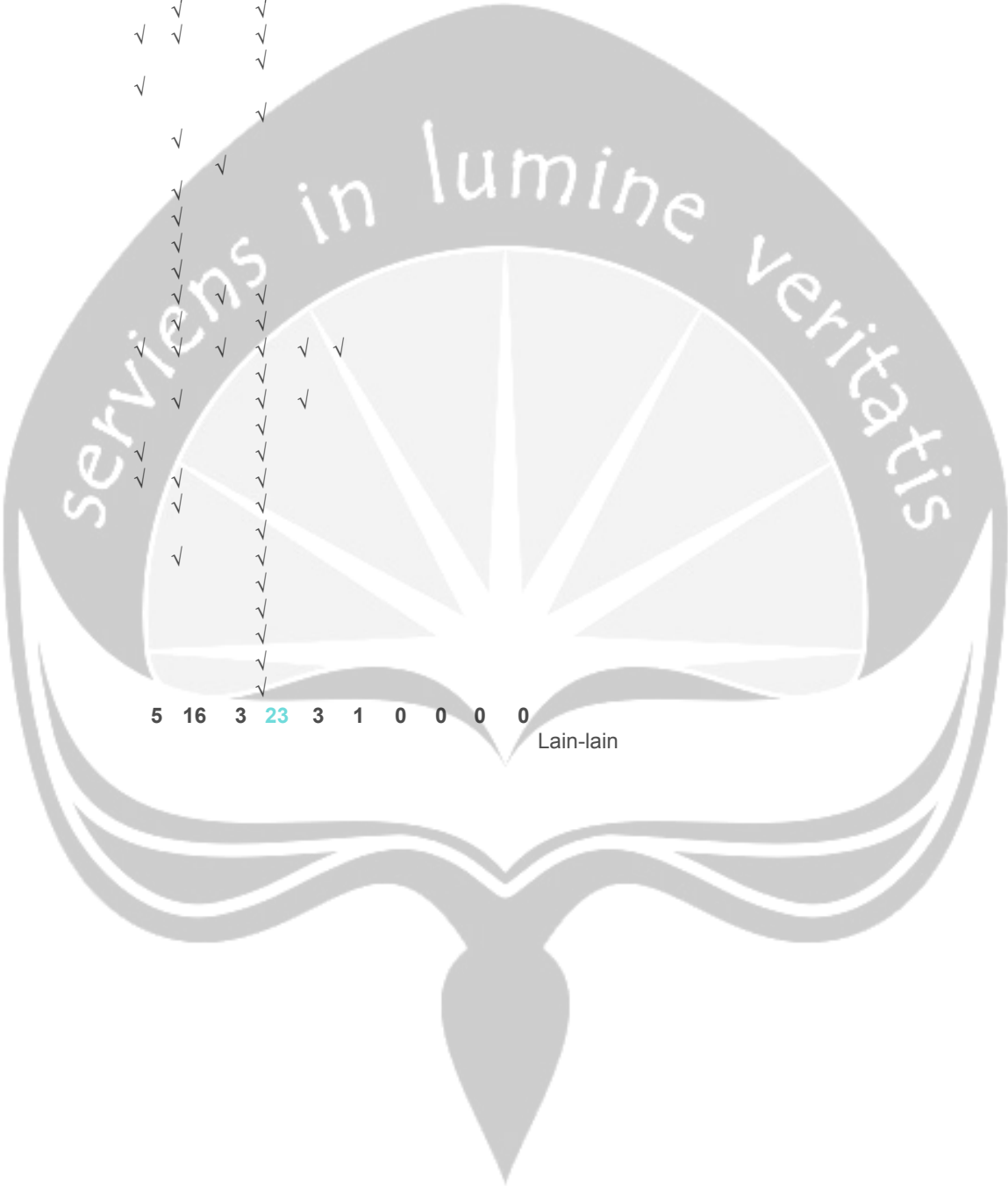
Deterjen

x1 x2 x3 x4 x5 x6 x7 x8 x9 x10



5 16 3 23 3 1 0 0 0 0

Lain-lain



Pasta gigi

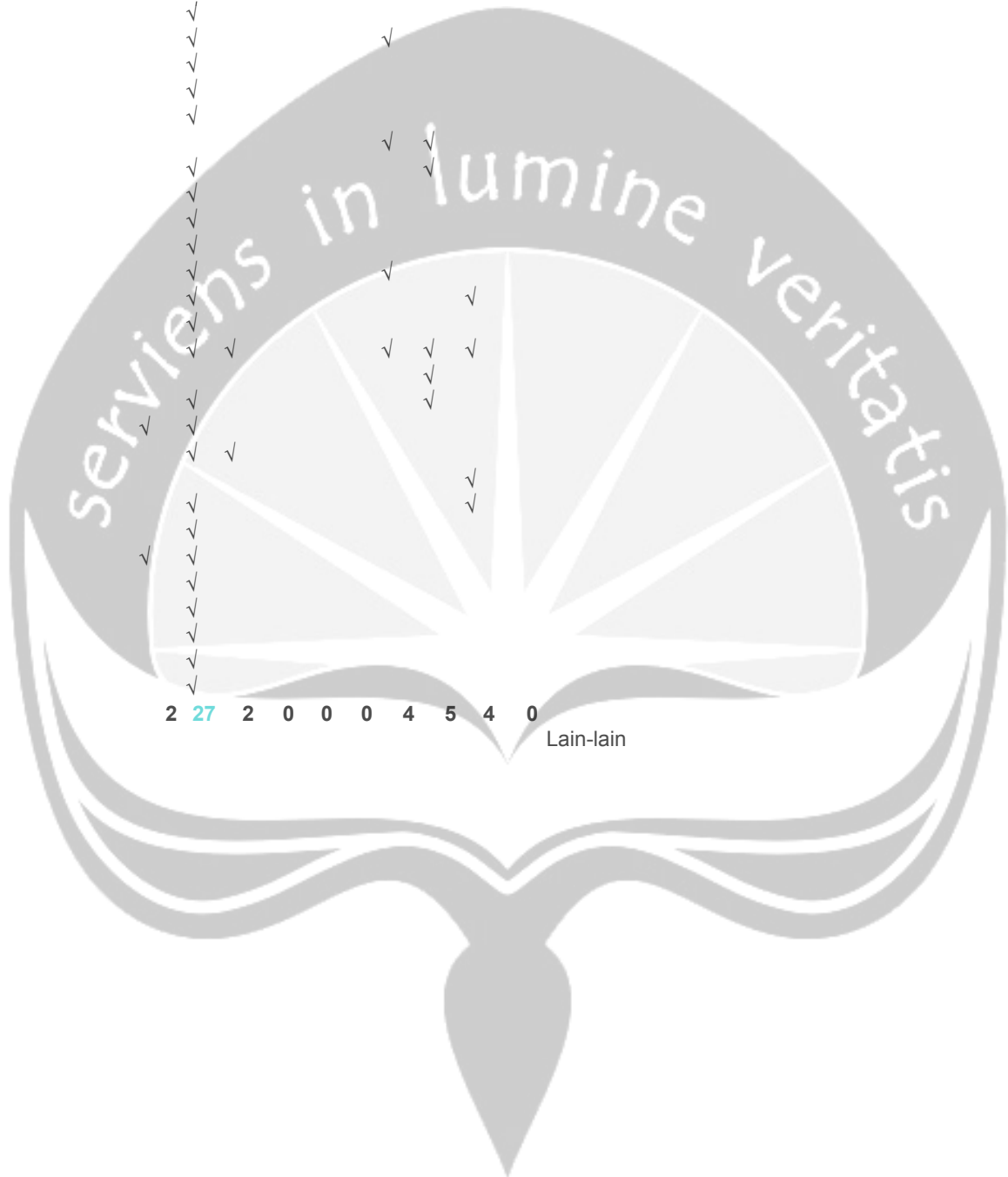
x1 x2 x3 x4 x5 x6 x7 x8 x9 x10



Lain-lain

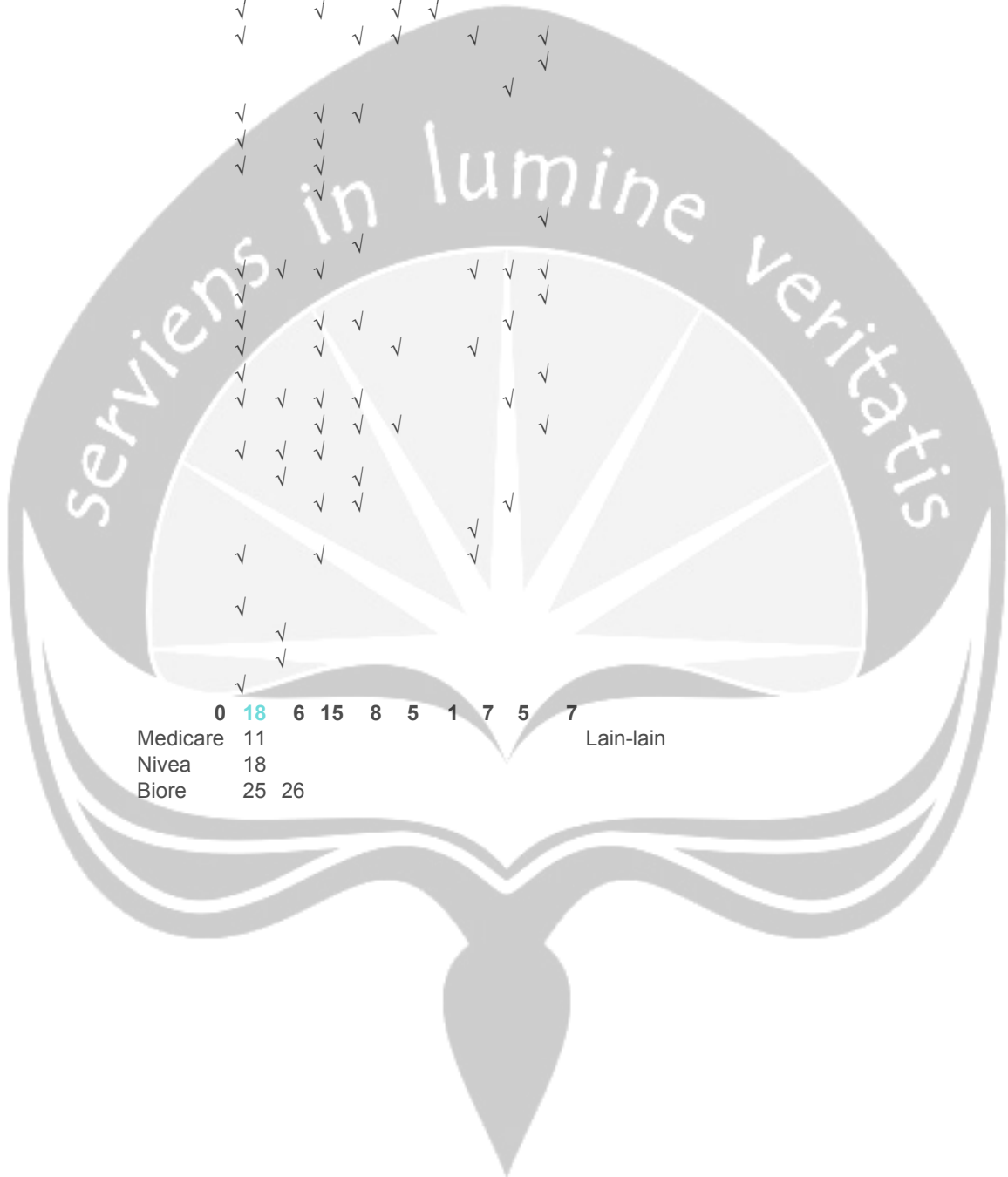
Sabun cuci piring

x1 x2 x3 x4 x5 x6 x7 x8 x9 x10



Sabun mandi

x1 x2 x3 x4 x5 x6 x7 x8 x9 x10



0	18	6	15	8	5	1	7	5	7
Medicare	11								Lain-lain
Nivea	18								
Biore	25	26							

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Catoet
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serriens in lumine veritatis

18 0 0 4 0 6 15 5 2 1

Lain-lain

Soft drink

x1 x2 x3 x4 x5 x6 x7 x8 x9 x10



2 18 16 1 6 0 4 5 3 21

Lain-lain

x1 x2 x3 x4 x5 x6 x7 x8 x9 x10

20 17 3 3 9 0 1 0 1 0
Kalkun 7 Lain-lain

Case Summaries

	GENDER	UMUR	AD1L	AD1P	AD1S	AD2L	AD2P	AD2S	AD3L	AD3P	AD3S	PR1L
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	GENDER	UMUR	AD1L	AD1P	AD1S	AD2L	AD2P	AD2S	AD3L	AD3P	AD3S	PR1L
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77	1	28	7	7	4	7	7	4	7	7	4	2
78	1	20	6	6	7	6	6	6	6	6	6	4
79	1	21	7	7	4	7	6	4	7	6	4	3
80	1	22	7	4	4	7	4	4	7	4	4	4
81	1	23	7	5	5	7	5	4	7	5	4	1
82	2	22	6	6	6	7	7	7	6	6	6	3
83	1	22	4	4	4	6	6	6	4	4	4	2
84	1	23	6	5	5	5	6	5	6	6	5	3
85	1	22	6	5	5	6	5	5	6	6	5	4
86	2	23	6	3	7	5	5	6	5	2	6	4
87	1	24	6	6	6	6	6	5	5	6	3	4
88	2	21	4	4	5	6	5	6	1	2	2	4
89	2	24	6	5	6	6	5	6	6	6	5	5
90	2	27	2	2	4	4	4	2	1	2	2	7
91	2	21	6	7	7	6	7	6	5	6	6	6
92	2	31	6	6	6	6	6	6	6	6	6	6
93	2	27	6	6	6	6	5	6	5	5	6	5
94	2	20	6	6	6	6	6	6	5	5	5	7
95	2	21	6	6	6	6	6	6	6	6	6	3
96	2	35	6	6	6	6	6	6	6	6	6	3
97	2	25	6	6	6	6	6	6	5	5	6	3
98	2	29	6	6	6	6	6	6	5	5	5	3
99	2	21	6	6	6	6	6	6	5	5	5	3
100	1	22	6	6	5	6	6	5	6	6	5	5
101	1	28	2	6	7	2	6	7	2	6	6	6
102	1	28	6	6	6	6	6	6	5	5	6	3
103	1	32	6	5	6	6	5	6	6	5	6	6
104	1	30	6	7	6							

Case Summaries

	GENDER	UMUR	AD1L	AD1P	AD1S	AD2L	AD2P	AD2S	AD3L	AD3P	AD3S	PR1L
113	2	18	1	1	1	2	2	2	2	2	2	1
114	2	18	7	7	7	7	7	7	7	7	7	7
115	2	22	6	6	6	4	4	4	4	2	6	3
116	2	29	5	5	5	5	5	5	5	5	5	6
117	2	20	6	6	5	6	6	5	6	6	5	6
118	2	23	4	4	4	6	6	4	6	4	4	6
119	2	19	7	7	7	7	7	7	7	7	7	6
120	1	21	4	4	4	4	4	4	4	4	4	5
121	2	22	6	6	6	5	5	5	6	6	6	5
122	1	24	5	5	5	5	5	5	5	5	5	5
123	2	20	5	5	5	5	5	5	5	5	5	5
124	2	23	3	3	3	3	3	3	3	3	3	5
125	1	22	7	5	6	6	6	6	7	4	6	5
126	1	24	7	7	7	7	7	7	7	7	7	3
127	1	21	6	7	6	6	7	6	5	7	6	6
128	1	22	6	6	5	7	6	6	5	5	4	4
129	1	21	6	6	6	5	5	5	6	7	7	5
130	1	23	4	4	4	4	5	4	4	4	4	4
131	1	29	7	7	7	4	6	4	7	7	7	7
132	1	21	6	6	5	6	6	6	4	6	6	6
133	1	22	7	7	7	6	6	6	6	6	6	4
134	1	23	6	6	3	6	6	3	6	6	3	5
135	1	22	7	5	6	7	6	6	7	5	6	4

Case Summaries

	PR1P	PR1S	PR2L	PR2P	PR2S	PR3L	PR3P	PR3S	PM4L	PM4P	PM4S	PM5L
1	1	1	2	2	2	4	4	4	3	3	3	2
2	7	7	7	7	6	7	7	7	4	2	2	4
3	7	2	6	1	6	2	7	2	4	4	4	4
4	4	3	3	2	2	3	3	3	3	3	3	3
5	5	5	3	3	3	5	5	5	5	3	3	5
6	6	5	6	6	6	5	6	4	5	4	4	2
7	5	4	5	5	3	5	5	5	4	4	4	4
8	4	4	4	4	4	4	4	4	2	3	6	4
9	6	6	5	5	6	6	6	6	3	3	2	2
10	7	6	6	7	5	6	7	4	3	1	2	3
11	6	6	4	4	4	3	3	3	3	3	3	3
12	6	6	4	4	4	4	4	4	2	2	2	2
13	2	4	5	4	4	4	4	4	3	6	3	4
14	2	4	5	4	4	4	4	4	3	6	3	4
15	2	3	4	2	2	4	2	2	4	4	4	4
16	3	4	4	5	4	4	3	4	4	3	4	4
17	6	6	2	2	2	6	6	6	4	4	4	4
18	6	5	2	3	2	6	6	5	6	5	6	6
19	5	5	5	5	5	3	3	5	5	5	3	3
20	1	2	4	4	4	2	2	2	2	1	2	2
21	6	6	3	2	2	5	6	6	5	6	6	6
22	4	5	2	2	2	4	6	5	4	5	5	6
23	4	4	5	4	3	2	3	5	4	6	4	4
24	4	4	4	4	4	2	3	3	2	2	3	2
25	2	6	1	4	6	2	2	4	4	3	4	4
26	3	3	2	3	6	4	3	6	4	4	3	2
27	6	3	6	6	3	5	6	5	2	6	6	2
28	2	4	6	4	3	6	5	4	4	2	5	5
29	6	5	6	6	6	6	6	6	2	2	2	2
30	5	6	4	3	3	4	5	5	3	5	6	3
31	6	6	6	6	2	7	6	6	2	6	6	2
32	2	3	3	2	2	3	3	2	3	3	2	3
33	5	5	3	4	4	4	4	4	6	5	6	2
34	4	4	6	6	6	4	4	4	4	4	5	5
35	4	4	4	6	4	2	4	4	4	4	4	4
36	4	6	5	5	2	4	5	4	3	6	5	4
37	2	6	4	6	6	3	4	3	4	3	3	2
38	6	6	7	7	7	7	7	6	1	7	7	1
39	6	6	6	6	6	7	7	7	2	2	2	2
40	6	6	6	5	6	6	5	5	2	2	3	3
41	6	6	6	6	6	6	6	6	6	2	3	2
42	5	5	7	7	7	6	5	5	2	2	2	2
43	5	4	5	6	5	6	6	6	3	2	3	3
44	7	7	7	7	7	7	7	7	2	2	2	2
45	7	7	2	7	6	2	6	6	7	2	2	2
46	6	6	6	6	6	6	6	6	2	2	2	2
47	3	3	2	3	3	2	2	2	4	4	5	2
48	3	3	4	4	4	2	3	2	4	4	4	4
49	2	2	6	2	2	6	6	6	6	4	2	2
50	2	3	2	5	5	2	2	3	2	2	6	2
51	2	2	3	3	3	1	6	5	5	6	6	5
52	7	6	3	2	3	6	6	5	7	7	6	6
53	2	2	6	4	4	4	2	2	2	3	3	3
54	6	3	6	4	2	6	5	3	3	3	3	1
55	5	4	6	6	5	7	3	5	5	5	6	4
56	4	4	2	2	2	3	3	3	4	4	4	2

Case Summaries

	PR1P	PR1S	PR2L	PR2P	PR2S	PR3L	PR3P	PR3S	PM4L	PM4P	PM4S	PM5L
57	6	3	4	4	2	6	6	3	3	3	3	3
58	5	5	4	4	4	6	5	5	2	2	2	1
59	6	6	1	2	1	7	6	6	7	6	7	6
60	5	5	3	5	4	3	6	5	4	4	4	4
61	3	3	3	3	3	2	5	6	6	6	6	2
62	6	6	6	6	3	2	2	3	2	1	3	2
63	3	2	1	2	2	1	4	1	6	3	5	5
64	2	2	3	2	2	4	5	4	4	5	5	5
65	2	2	2	1	2	2	2	4	6	6	4	3
66	4	4	6	4	4	4	2	4	2	2	5	2
67	2	2	5	3	2	4	2	2	2	2	2	3
68	7	7	7	6	6	1	2	1	2	2	2	5
69	4	6	1	2	2	1	2	3	1	2	2	4
70	6	6	6	6	5	6	6	5	4	4	4	4
71	2	2	6	6	6	2	2	2	2	2	2	2
72	6	7	1	3	1	6	6	6	6	5	6	6
73	4	5	6	4	4	3	3	3	1	6	6	1
74	6	5	4	2	3	4	6	4	5	6	5	5
75	4	4	7	4	4	2	4	4	1	4	1	1
76	6	7	3	3	3	5	5	6	5	6	6	6
77	1	2	7	7	6	2	1	3	2	1	1	2
78	4	4	5	5	5	2	2	2	2	2	2	2
79	4	2	1	3	2	3	3	4	2	2	4	2
80	4	4	6	6	6	2	2	2	2	2	2	2
81	2	1	6	6	6	3	2	2	2	2	4	1
82	2	3	2	2	2	2	2	2	6	6	6	6
83	2	2	6	6	6	2	2	2	2	2	2	2
84	3	3	2	2	2	3	3	3	3	3	3	3
85	4	4	4	4	4	4	4	4	5	5	5	4
86	3	6	5	5	5	4	4	4	4	4	4	3
87	4	3	5	5	3	4	3	4	3	4	5	3
88	5	5	4	3	2	5	6	6	4	5	5	4
89	5	5	7	7	6	6	6	6	1	2	2	1
90	7	6	6	5	5	7	7	6	1	3	2	1
91	6	7	7	7	7	6	6	5	4	4	4	4
92	6	6	5	5	5	3	3	3	3	3	3	3
93	6	5	5	6	7	6	6	6	6	4	4	6
94	6	6	7	7	6	7	5	5	1	2	4	1
95	3	3	3	3	3	3	3	3	6	6	6	3
96	3	3	3	3	3	3	3	3	3	3	3	4
97	3	3	2	2	2	3	3	3	3	3	3	3
98	3	3	2	2	2	3	3	3	3	3	3	3
99	3	3	3	3	3	3	3	3	4	4	4	4
100	5	4	7	7	7	7	6	6	1	2	2	1
101	6	6	6	6	6	6	6	5	2	5	5	2
102	3	3	2	2	2	3	3	3	3	3	3	3
103	7	5	7	7	7	5	4	4	3	3	3	3
104	6	6	6	7	7	6	5	4	2	2	2	2
105	6	6	6	7	6	6	4	5	6	5	6	6
106	5	6	6	6	7	6	6	7	5	5	7	5
107	6	6	6	6	6	6	5	5	1	1	2	2
108	5	7	3	3	1	6	7	7	5	5	5	5
109	7	5	7	7	7	1	6	7	6	4	5	5
110	7	2	3	7	2	2	7	2	4	4	4	4
111	6	6	4	4	4	3	3	3	3	3	3	3
112	7	7	7	7	6	7	7	7	4	2	2	4

Case Summaries

	PR1P	PR1S	PR2L	PR2P	PR2S	PR3L	PR3P	PR3S	PM4L	PM4P	PM4S	PM5L
113	1	1	2	2	2	4	4	4	3	3	3	2
114	7	7	7	7	7	7	7	7	2	2	2	2
115	2	4	5	4	4	4	4	4	3	6	3	4
116	6	6	7	7	7	6	6	6	4	4	4	4
117	5	4	5	6	5	6	6	6	3	2	3	3
118	6	6	4	4	2	4	4	4	2	2	4	2
119	6	6	4	4	4	6	6	6	3	3	3	3
120	5	5	5	5	5	5	5	5	4	4	4	4
121	5	5	5	5	5	5	5	5	5	5	5	5
122	5	5	6	6	6	5	5	5	2	2	2	2
123	5	5	6	6	6	5	5	5	2	2	2	2
124	5	5	5	5	5	3	3	3	3	3	3	3
125	2	2	6	3	6	5	2	2	3	2	2	1
126	7	2	2	1	2	2	7	2	5	5	5	5
127	7	2	6	6	2	6	7	2	5	5	3	5
128	5	4	2	2	2	4	4	4	2	2	2	1
129	4	5	4	2	5	2	3	2	4	4	4	3
130	5	4	3	5	4	4	5	4	4	5	4	4
131	7	7	2	2	2	2	2	2	4	4	4	4
132	6	6	4	5	5	4	4	6	4	5	6	3
133	4	4	2	6	2	2	7	2	4	4	4	4
134	4	4	3	4	4	5	4	4	5	4	4	5
135	4	4	3	6	3	3	2	3	5	4	5	4

Case Summaries

	PM5P	PM5S	PM6L	PM6P	PM6S	FA1L	FA1P	FA1S	FA2L	FA2P	FA2S	FA3L
1	2	2	1	1	1	7	7	1	5	7	1	1
2	2	2	4	2	4	4	6	2	4	6	2	4
3	4	4	2	7	2	2	7	2	2	6	2	2
4	3	3	3	3	3	5	5	5	5	5	5	5
5	3	3	6	5	5	6	6	6	6	6	6	6
6	2	4	4	4	4	7	7	7	7	7	7	7
7	4	4	3	3	3	5	6	5	3	3	3	5
8	4	4	4	4	4	5	7	5	5	7	6	5
9	2	1	2	2	1	6	6	7	6	6	7	6
10	1	2	3	1	2	6	6	7	6	6	7	6
11	3	3	4	4	4	4	6	3	5	7	4	4
12	2	2	4	4	4	6	6	6	2	2	2	4
13	4	4	2	5	5	3	6	1	4	5	2	3
14	4	4	2	5	5	3	6	1	4	5	2	5
15	4	4	4	4	4	4	7	4	4	7	4	4
16	3	4	4	3	4	2	5	4	3	5	4	3
17	4	4	4	4	4	6	6	6	6	6	6	6
18	6	5	6	5	6	6	6	6	6	6	6	6
19	3	3	3	3	3	3	3	3	3	3	3	3
20	1	2	2	1	2	2	7	3	6	7	5	2
21	5	5	6	5	5	7	7	7	7	7	7	7
22	2	3	6	2	5	6	6	6	6	7	6	6
23	4	4	4	4	4	6	6	5	5	5	4	6
24	2	3	3	3	3	5	6	4	4	5	4	4
25	3	4	4	3	4	3	6	6	3	6	5	2
26	4	5	4	4	4	6	6	6	5	6	5	5
27	2	6	5	6	6	2	7	6	2	7	6	2
28	2	5	2	2	4	2	7	7	4	7	7	2
29	2	2	2	2	2	4	7	6	4	4	4	6
30	4	4	4	5	4	3	4	4	4	5	5	5
31	6	6	2	6	6	7	7	7	7	7	7	7
32	3	2	3	3	2	6	6	4	6	6	4	6
33	2	2	6	6	6	4	4	4	2	2	2	2
34	5	3	3	3	5	5	5	2	7	2	2	7
35	4	4	4	4	4	4	4	4	5	4	5	4
36	4	4	3	4	5	2	7	5	4	4	4	2
37	2	2	3	2	4	4	7	6	2	6	6	3
38	2	2	1	4	4	6	7	6	4	4	4	6
39	2	2	2	2	2	7	7	7	7	7	7	7
40	1	2	3	1	2	6	6	6	6	6	6	6
41	2	1	1	1	1	7	7	6	7	7	6	7
42	2	2	1	1	2	2	2	2	2	2	2	2
43	3	3	3	3	3	6	6	6	6	6	5	6
44	2	2	2	2	2	6	6	2	6	6	2	6
45	2	2	2	2	2	6	6	6	6	6	6	6
46	2	2	2	2	2	7	6	6	7	6	6	7
47	3	5	2	4	5	6	6	6	6	6	6	6
48	4	4	4	4	4	6	6	6	6	6	6	7
49	4	4	2	4	4	4	6	6	6	6	6	6
50	2	6	2	2	2	7	7	7	3	6	6	6
51	6	6	5	6	6	4	7	4	5	7	4	4
52	6	6	6	6	6	5	6	2	6	5	6	2
53	2	2	2	2	2	6	6	2	6	6	2	6
54	1	1	4	4	4	4	6	5	2	5	3	6
55	5	5	5	4	5	3	7	6	3	4	5	2
56	2	2	4	4	4	4	6	6	5	6	6	4

Case Summaries

	PM5P	PM5S	PM6L	PM6P	PM6S	FA1L	FA1P	FA1S	FA2L	FA2P	FA2S	FA3L
57	3	3	3	3	3	7	7	3	7	7	3	7
58	1	1	1	3	1	2	1	4	1	4	2	1
59	6	7	6	7	7	7	6	6	7	6	7	7
60	4	4	4	4	4	6	7	5	5	7	3	7
61	2	2	4	4	4	5	6	6	6	6	6	6
62	1	3	2	1	2	7	6	7	7	6	7	7
63	3	6	5	5	5	7	7	4	5	5	3	6
64	5	5	6	6	5	6	6	6	5	5	6	6
65	6	6	3	4	6	6	7	6	6	6	6	7
66	2	4	2	2	4	6	6	4	6	6	4	6
67	2	2	2	2	3	6	7	6	5	6	5	6
68	5	6	5	5	5	7	7	6	7	7	7	7
69	4	4	2	1	2	2	2	2	4	4	4	3
70	4	4	4	4	4	2	7	2	2	7	2	1
71	2	2	2	2	2	6	6	2	2	6	6	2
72	5	6	6	6	6	6	6	5	5	5	6	6
73	4	4	4	4	4	6	6	6	4	6	7	7
74	5	4	5	5	5	5	7	5	6	6	5	5
75	4	1	1	4	1	1	7	4	1	7	4	1
76	6	7	6	5	6	4	6	4	4	6	5	4
77	1	1	2	1	1	7	7	2	7	7	2	7
78	2	2	2	2	2	4	6	6	4	4	4	5
79	2	4	2	2	4	5	7	2	5	7	2	5
80	2	2	2	2	2	7	6	1	7	6	1	7
81	1	1	1	1	1	4	4	7	4	4	7	3
82	6	7	2	2	2	2	7	2	2	7	2	2
83	2	2	2	2	2	6	6	2	6	6	2	6
84	5	5	3	5	5	6	7	5	4	6	3	5
85	4	4	4	5	4	4	6	.	3	5	3	6
86	3	4	4	4	4	2	7	5	2	7	2	2
87	5	3	2	4	4	5	7	6	4	7	5	3
88	5	7	4	5	6	2	3	3	2	2	2	3
89	2	2	1	2	2	6	6	6	6	6	7	6
90	3	2	1	3	2	7	6	5	6	6	6	6
91	4	4	4	4	4	6	6	5	6	6	5	5
92	3	3	3	3	3	6	6	6	6	6	6	6
93	4	4	6	4	4	6	6	6	6	6	6	5
94	2	4	1	2	4	2	2	3	2	2	3	2
95	3	3	3	3	3	6	6	6	6	6	6	5
96	4	4	4	4	4	6	6	6	5	6	5	6
97	3	3	3	3	3	6	6	6	6	6	6	6
98	3	3	3	3	3	6	6	6	6	6	6	6
99	4	4	4	4	4	6	6	6	6	6	6	6
100	2	2	1	2	2	6	6	7	6	6	6	6
101	6	6	2	7	7	6	6	6	6	6	5	6
102	3	3	3	3	3	6	6	6	6	6	6	6
103	3	3	3	3	3	6	6	6	6	5	5	6
104	2	2	2	2	2	6	7	7	6	6	7	6
105	6	5	6	6	6	7	5	6	7	5	6	6
106	5	7	4	6	7	6	6	6	6	7	6	6
107	2	1	2	2	1	6	6	7	6	6	6	6
108	5	5	5	5	5	6	6	7	5	6	7	5
109	4	4	4	4	4	4	6	6	6	6	5	5
110	4	4	4	4	4	2	7	2	2	6	2	2
111	3	3	4	4	4	4	6	3	5	7	4	4
112	2	2	4	2	4	4	6	2	4	6	2	4

Case Summaries

	PM5P	PM5S	PM6L	PM6P	PM6S	FA1L	FA1P	FA1S	FA2L	FA2P	FA2S	FA3L
113	2	2	1	1	1	7	7	1	5	7	1	1
114	2	2	2	2	2	6	6	2	6	6	2	6
115	4	4	2	5	5	3	6	1	4	5	2	5
116	4	4	4	4	4	5	5	5	5	5	5	5
117	3	3	3	3	3	6	6	6	6	6	5	6
118	2	2	4	4	4	6	6	6	2	2	2	4
119	3	3	3	3	3	6	6	6	6	6	6	6
120	4	4	4	4	4	7	7	7	6	6	6	7
121	5	5	5	5	5	6	6	6	6	6	6	6
122	2	2	2	2	2	5	5	5	5	5	5	5
123	2	2	2	2	2	6	6	6	6	6	6	6
124	3	3	3	3	3	5	5	5	5	5	5	5
125	2	2	1	5	2	2	6	6	5	6	2	5
126	5	5	5	4	4	4	6	4	4	6	4	4
127	5	3	5	3	3	4	6	3	4	5	3	4
128	1	1	2	2	2	1	5	1	2	2	1	3
129	2	1	3	2	2	2	3	2	4	4	4	3
130	5	4	4	5	4	4	5	4	4	4	4	5
131	4	4	4	4	4	4	7	7	4	7	7	4
132	5	3	3	6	4	5	7	2	4	5	2	1
133	4	4	4	4	4	5	7	3	4	4	3	5
134	4	4	5	4	4	6	7	2	5	6	2	6
135	4	4	5	5	5	6	7	7	5	7	7	5

Case Summaries

	FA3P	FA3S	FA4L	FA4P	FA4S	FA5L	FA5P	FA5S	FA6L	FA6P	FA6S	AW1L
1	7	1	2	6	2	2	6	3	2	6	3	5
2	6	2	4	5	4	4	5	4	4	4	1	2
3	7	2	2	2	2	2	7	6	2	6	2	2
4	5	5	3	3	3	5	5	5	4	4	4	5
5	6	6	5	5	5	5	5	5	5	5	5	5
6	7	7	5	5	5	6	6	6	5	5	5	5
7	5	5	4	4	3	3	3	3	2	2	2	2
8	7	6	4	4	4	4	7	4	4	6	4	6
9	7	6	5	6	5	6	6	7	6	6	6	6
10	6	6	5	5	6	6	6	7	6	6	6	7
11	7	4	3	3	3	5	7	4	4	5	4	6
12	4	4	2	2	2	4	4	4	2	2	2	2
13	7	5	1	1	1	4	4	4	2	2	2	2
14	7	5	1	1	1	4	4	4	2	2	2	2
15	4	4	4	4	4	4	4	4	3	4	4	2
16	5	4	1	3	2	3	5	2	3	5	2	4
17	6	6	5	5	5	5	5	5	5	5	5	6
18	6	6	5	5	5	5	5	5	5	5	5	5
19	3	3	3	3	3	3	3	3	3	2	3	3
20	6	5	2	7	5	4	4	4	4	7	4	6
21	7	7	6	6	6	6	6	6	6	6	6	6
22	6	6	3	4	3	3	7	3	5	6	3	6
23	5	6	5	6	6	5	5	5	6	6	6	6
24	6	3	2	2	2	4	6	2	2	2	2	6
25	7	6	2	4	5	2	6	6	4	4	4	3
26	6	6	6	6	3	6	6	6	6	6	6	5
27	7	6	2	7	6	2	7	6	2	7	6	2
28	7	7	2	7	7	4	7	7	4	7	7	5
29	6	6	2	2	2	2	2	2	2	2	2	4
30	4	4	4	3	4	3	5	5	4	4	4	4
31	7	7	6	6	6	7	7	7	5	6	7	2
32	6	4	4	4	4	4	4	4	4	4	4	2
33	2	2	2	2	22	6	6	6	4	4	4	3
34	2	2	7	2	2	5	2	4	6	4	2	6
35	2	2	2	2	2	2	2	2	2	2	4	4
36	7	5	2	6	4	2	6	2	6	4	2	2
37	7	6	4	7	5	5	7	7	4	6	5	4
38	7	6	6	6	4	6	6	6	6	6	5	3
39	7	7	6	6	6	6	6	6	6	6	6	6
40	5	6	6	6	6	6	6	6	6	6	6	6
41	7	6	5	6	5	7	7	6	5	6	5	6
42	2	2	3	3	3	3	3	3	2	2	2	1
43	6	6	6	6	6	6	6	6	6	6	5	6
44	6	2	5	5	3	6	6	2	6	6	2	7
45	6	6	6	6	6	6	6	6	6	6	6	6
46	6	6	6	7	7	6	7	7	6	7	7	6
47	6	6	6	6	6	6	6	6	6	6	6	6
48	7	7	2	2	2	4	3	3	3	2	2	2
49	6	6	6	5	5	5	5	5	5	4	5	6
50	6	6	2	6	2	6	6	6	6	6	6	6
51	7	5	3	7	5	6	7	5	5	7	5	4
52	5	6	2	5	6	2	6	5	2	5	5	2
53	6	2	2	2	2	4	4	4	2	2	2	2
54	6	5	3	4	2	4	4	2	2	3	1	5
55	6	6	1	1	1	4	4	4	3	4	4	5
56	6	6	6	6	4	6	6	4	6	6	4	4

Case Summaries

	FA3P	FA3S	FA4L	FA4P	FA4S	FA5L	FA5P	FA5S	FA6L	FA6P	FA6S	AW1L
57	7	3	4	4	3	6	6	3	4	4	3	5
58	1	3	1	1	1	1	1	1	2	2	2	4
59	6	6	7	6	7	7	6	6	7	6	7	7
60	7	3	4	4	4	4	4	4	4	4	4	3
61	6	6	4	4	4	5	5	5	2	2	2	3
62	6	7	2	1	2	3	2	3	3	2	3	6
63	7	2	3	3	1	4	4	4	4	4	4	5
64	6	6	4	6	5	6	6	5	5	5	6	6
65	6	6	5	4	5	6	6	6	6	6	6	6
66	6	4	6	6	4	6	6	4	6	6	4	6
67	7	5	4	5	4	6	6	5	4	5	4	6
68	7	7	7	7	7	6	6	3	6	6	5	7
69	3	3	1	2	3	2	2	2	2	2	2	2
70	7	2	2	7	2	2	7	2	2	7	2	2
71	6	6	6	2	2	2	6	2	2	2	2	6
72	6	5	6	5	4	7	6	5	4	5	6	6
73	7	7	4	4	4	5	5	4	6	6	4	6
74	7	6	4	7	5	5	6	6	6	7	6	7
75	7	4	1	7	1	1	7	1	1	7	1	4
76	6	4	4	7	4	4	6	5	4	7	3	5
77	7	2	7	7	2	7	7	1	7	7	1	7
78	6	6	2	2	2	2	6	5	4	4	4	6
79	7	2	5	7	2	5	7	1	5	7	1	7
80	6	1	7	6	1	7	6	1	7	6	1	7
81	4	7	1	1	1	4	4	4	1	1	1	2
82	7	2	5	7	5	6	7	6	5	7	5	5
83	6	2	6	6	2	6	6	4	6	6	4	6
84	7	3	3	6	2	3	5	2	3	5	2	3
85	6	6	4	4	4	4	6	4	4	4	4	4
86	7	5	2	7	4	3	6	2	1	6	2	7
87	7	6	3	7	5	4	6	5	3	6	5	4
88	2	1	2	2	2	2	3	2	2	2	3	3
89	6	5	5	5	5	5	6	5	6	7	6	6
90	5	7	6	5	6	7	4	4	7	4	4	6
91	5	5	5	7	5	4	4	4	4	4	4	7
92	6	6	6	6	6	5	6	6	6	6	6	6
93	5	5	5	5	6	6	6	5	5	6	6	5
94	2	2	3	2	2	2	3	2	2	2	2	2
95	5	5	6	5	7	6	6	6	5	5	5	6
96	6	6	5	5	5	5	5	5	6	6	5	6
97	6	6	6	6	6	6	6	6	6	6	6	6
98	6	6	6	6	6	6	6	6	6	6	6	6
99	6	6	5	5	5	5	5	5	5	5	5	6
100	6	6	5	7	6	5	6	7	6	6	6	6
101	5	5	7	6	6	7	6	7	6	7	6	7
102	6	6	6	6	6	6	6	6	6	6	6	6
103	6	5	6	7	6	6	6	6	6	6	7	6
104	5	6	5	5	6	5	5	5	4	4	4	6
105	6	5	6	6	5	6	5	6	5	6	7	7
106	5	5	5	5	6	5	5	6	5	6	7	6
107	6	6	6	7	7	7	7	6	6	6	6	6
108	5	6	6	5	6	6	5	6	6	5	7	6
109	6	5	5	5	6	5	5	7	6	6	7	6
110	7	2	2	2	2	2	7	2	1	5	2	2
111	7	4	3	3	3	5	7	4	4	4	4	6
112	6	2	4	5	4	4	5	4	4	4	1	2

Case Summaries

	FA3P	FA3S	FA4L	FA4P	FA4S	FA5L	FA5P	FA5S	FA6L	FA6P	FA6S	AW1L
113	7	1	2	6	2	2	6	3	2	6	3	5
114	6	2	5	5	3	6	6	2	6	6	2	7
115	7	5	1	1	1	4	4	4	2	2	2	2
116	5	5	4	4	4	5	5	5	5	5	5	6
117	6	6	6	6	6	6	6	6	6	6	5	6
118	4	4	2	2	2	4	4	4	2	2	2	2
119	6	6	4	4	4	6	6	6	6	6	6	5
120	7	7	4	4	4	7	7	7	5	5	5	6
121	6	6	3	3	3	6	6	6	6	6	6	6
122	5	5	4	4	4	5	5	5	5	5	5	3
123	6	6	6	6	6	6	6	6	6	6	6	6
124	5	5	2	2	2	5	4	4	5	5	5	5
125	6	2	2	5	2	5	6	2	4	6	3	2
126	5	3	4	6	4	4	6	4	4	5	4	5
127	5	4	4	4	4	4	4	3	4	4	4	5
128	6	1	4	6	1	6	7	1	5	4	1	5
129	2	2	2	1	1	4	3	5	6	4	3	6
130	6	4	4	4	4	5	5	4	4	4	4	4
131	7	7	4	4	4	4	4	4	4	4	4	4
132	3	6	1	2	2	2	4	6	4	2	2	2
133	6	3	4	4	4	4	4	4	4	4	4	4
134	7	2	4	4	4	4	4	4	4	4	4	7
135	7	6	4	7	5	6	7	6	4	7	6	4

Case Summaries

	AW1P	AW1S	AW2L	AW2P	AW2S	AW3L	AW3P	AW3S	AS1L	AS1P	AS1S	AS2L
1	7	1	2	6	1	4	4	2	5	5	2	4
2	7	4	6	7	4	6	7	4	6	7	5	6
3	7	2	5	7	6	6	7	6	2	7	5	2
4	5	5	5	5	5	5	5	5	5	5	5	5
5	5	5	5	5	5	5	5	5	5	5	5	5
6	5	4	5	5	5	5	5	3	5	5	4	4
7	2	2	5	5	4	6	6	6	6	2	2	3
8	7	6	6	7	6	6	7	6	4	4	4	4
9	6	7	6	6	7	6	6	6	7	7	6	5
10	7	7	7	7	7	7	6	6	7	6	6	7
11	5	4	5	5	5	5	5	5	6	5	4	5
12	2	2	2	2	2	2	2	2	2	2	2	2
13	7	2	5	6	5	5	6	5	3	7	3	3
14	7	2	5	6	5	5	6	5	3	7	3	3
15	6	2	4	6	3	4	6	4	4	6	4	4
16	6	4	4	6	3	4	6	3	2	6	3	4
17	6	6	6	6	6	6	6	6	6	6	6	6
18	6	7	6	5	7	5	6	6	6	5	6	6
19	2	3	3	3	3	3	3	3	3	3	3	3
20	6	2	6	6	6	6	6	6	6	6	6	6
21	6	6	7	7	7	5	5	5	6	6	6	7
22	6	6	6	6	6	6	7	6	7	7	7	6
23	6	5	5	6	6	6	6	6	5	5	5	6
24	6	3	6	6	4	6	6	6	6	6	5	6
25	5	5	6	6	6	5	6	6	6	6	6	6
26	6	6	7	7	7	5	5	5	6	6	6	6
27	7	2	2	7	2	6	7	2	2	7	3	6
28	7	7	6	7	6	6	7	7	5	7	7	6
29	4	4	6	6	6	6	6	6	5	5	5	2
30	6	7	5	6	6	7	7	5	6	6	6	6
31	6	7	6	6	7	6	6	7	4	6	7	6
32	5	2	4	5	4	5	6	5	2	5	2	2
33	3	3	6	6	6	6	6	6	4	4	4	6
34	2	3	6	3	5	6	5	6	6	6	6	6
35	4	4	4	4	5	6	5	6	4	5	6	4
36	6	4	4	6	5	6	6	6	5	6	6	3
37	6	4	6	5	7	7	7	7	6	7	6	5
38	7	3	7	7	7	7	7	7	6	7	4	6
39	6	7	6	6	6	5	5	6	6	6	5	6
40	7	6	6	7	6	6	6	6	6	6	6	5
41	5	6	6	5	6	6	6	6	7	6	5	6
42	1	1	1	1	1	5	4	4	2	2	2	2
43	6	7	6	6	6	6	5	7	5	6	6	6
44	7	2	7	7	3	7	7	6	7	7	2	5
45	6	6	6	7	5	5	7	6	6	7	6	6
46	6	6	6	6	7	6	6	6	5	7	6	6
47	6	6	7	7	7	6	6	6	7	7	7	6
48	2	2	6	6	6	5	5	5	5	4	4	6
49	6	6	6	6	6	5	5	6	7	7	7	6
50	6	6	6	6	6	6	6	6	5	5	5	2
51	7	4	6	7	6	6	7	6	4	7	4	5
52	6	5	2	6	6	6	6	6	6	5	5	5
53	2	2	4	4	4	6	6	4	4	6	6	5
54	6	3	6	6	3	7	7	7	3	6	3	3
55	6	4	6	7	7	6	6	6	5	7	6	5
56	6	3	6	6	5	6	6	6	5	6	2	5

Case Summaries

	AW1P	AW1S	AW2L	AW2P	AW2S	AW3L	AW3P	AW3S	AS1L	AS1P	AS1S	AS2L
57	6	2	6	6	6	7	7	7	6	6	2	6
58	3	5	7	7	7	7	7	7	7	7	7	6
59	7	7	7	7	7	7	7	7	7	7	7	7
60	6	2	6	6	6	6	6	6	6	6	6	6
61	3	5	6	6	6	7	7	7	6	6	6	6
62	6	4	6	6	6	7	7	7	6	6	6	7
63	6	4	6	6	4	5	6	5	4	6	4	5
64	7	6	5	6	6	6	6	5	7	6	7	3
65	6	6	6	6	6	7	7	6	6	6	6	6
66	6	4	6	6	6	6	6	6	6	6	6	6
67	7	5	6	7	5	6	7	5	6	7	5	6
68	7	6	7	7	7	7	7	7	7	7	7	7
69	2	2	3	3	3	6	6	6	6	6	6	5
70	6	3	5	6	5	5	6	5	5	7	5	5
71	6	2	6	6	6	6	6	6	6	6	6	6
72	5	6	5	6	6	5	6	5	4	6	5	5
73	6	4	6	6	3	6	6	6	6	5	3	6
74	5	6	6	6	4	6	6	4	6	5	5	7
75	7	2	2	7	2	2	7	2	2	7	2	1
76	6	4	4	6	5	5	5	6	4	5	5	4
77	7	1	7	7	1	7	7	1	7	7	1	7
78	5	5	5	6	5	6	5	5	4	5	4	5
79	6	4	7	6	4	7	6	4	7	6	4	6
80	6	1	7	6	1	7	6	1	7	6	1	7
81	2	2	7	7	7	7	7	7	6	6	6	1
82	7	6	7	7	7	7	7	7	6	7	6	6
83	6	4	6	6	6	6	6	6	6	6	6	6
84	5	3	6	6	4	6	7	5	4	6	3	4
85	6	4	5	6	5	6	6	6	5	6	5	5
86	7	7	7	7	7	6	7	5	6	6	6	2
87	7	4	6	6	6	6	6	6	6	6	6	6
88	3	3	2	2	2	2	2	2	2	1	2	3
89	6	6	6	6	6	5	5	5	5	6	6	5
90	6	7	6	6	6	5	5	5	5	5	5	5
91	6	6	7	6	6	5	6	6	5	5	5	6
92	6	6	6	6	6	5	6	5	6	6	6	5
93	6	6	6	6	5	6	5	5	5	6	6	5
94	3	2	2	2	2	2	2	3	3	2	2	3
95	6	5	6	6	5	5	6	6	6	5	5	6
96	6	6	6	6	6	5	6	5	6	6	6	6
97	6	6	6	6	6	6	6	6	6	6	6	6
98	6	6	6	6	6	6	6	6	6	6	6	6
99	6	6	5	5	5	6	6	6	6	6	6	5
100	6	6	6	6	6	6	7	6	6	6	6	7
101	6	6	7	6	6	7	6	7	6	5	6	6
102	6	6	6	6	6	6	6	6	6	6	6	6
103	6	6	6	5	5	6	6	6	6	5	7	7
104	6	6	6	6	5	5	6	5	5	5	5	6
105	6	6	6	6	7	6	6	5	7	6	5	5
106	6	6	6	6	5	6	6	6	6	7	7	7
107	6	6	6	5	7	7	6	5	6	7	5	6
108	7	6	6	6	5	5	6	5	5	6	6	6
109	5	6	6	5	5	5	6	5	5	5	6	6
110	7	22	5	7	6	6	7	6	2	7	5	2
111	5	4	5	5	5	5	5	5	6	5	4	5
112	7	4	6	7	4	6	7	4	6	7	4	6

Case Summaries

	AW1P	AW1S	AW2L	AW2P	AW2S	AW3L	AW3P	AW3S	AS1L	AS1P	AS1S	AS2L
113	7	1	2	6	1	2	6	2	4	4	2	5
114	7	2	7	7	3	7	7	6	7	7	2	5
115	7	2	5	6	5	5	6	5	3	7	3	3
116	6	6	6	6	6	6	6	6	6	6	6	5
117	6	7	6	6	6	6	5	7	5	6	6	6
118	2	2	2	2	2	2	2	2	2	2	2	2
119	5	5	6	6	6	5	5	5	6	6	6	5
120	6	6	5	5	5	6	6	6	5	5	5	6
121	6	6	6	6	6	6	6	6	6	6	6	6
122	3	3	6	6	6	6	6	6	6	6	6	6
123	6	6	6	6	6	6	6	6	6	6	6	6
124	5	5	5	5	5	5	5	5	5	5	5	5
125	6	2	6	6	5	6	7	6	3	7	3	6
126	7	5	5	7	5	5	7	5	5	7	5	5
127	7	5	5	7	5	5	7	5	5	7	5	7
128	6	1	6	7	2	5	4	1	5	5	4	2
129	6	4	3	4	2	5	5	3	4	6	2	5
130	5	4	4	5	4	5	5	4	4	5	4	4
131	7	7	4	7	7	4	6	6	6	6	6	6
132	4	5	4	5	6	6	6	6	6	5	5	5
133	7	4	4	7	4	4	7	4	6	7	5	6
134	7	4	6	6	4	7	7	7	6	7	5	5
135	6	5	6	7	6	7	7	6	6	7	6	5

Case Summaries

	AS2P	AS2S	AS3L	AS3P	AS3S	AS4L	AS4P	AS4S	PQ1L	PQ1P	PQ1S	PQ2L
1	4	4	3	5	3	6	6	6	2	2	2	6
2	7	4	6	7	3	6	7	4	4	7	3	4
3	2	2	2	4	4	4	4	3	3	7	3	2
4	5	5	4	4	4	5	5	5	4	4	4	4
5	5	5	5	5	5	5	5	5	5	5	5	5
6	5	4	3	6	4	4	6	4	4	5	4	5
7	2	2	2	4	4	4	3	3	3	2	2	4
8	4	4	4	4	4	4	4	4	6	6	6	6
9	5	6	6	6	6	5	5	6	6	6	6	6
10	7	6	6	6	6	6	7	6	6	7	7	7
11	4	4	4	4	4	5	4	4	5	5	5	5
12	2	2	2	2	2	4	4	4	4	4	4	4
13	2	2	5	4	7	2	2	2	2	2	2	3
14	2	2	5	4	7	2	2	2	2	2	2	3
15	6	4	4	6	4	4	6	4	4	6	4	4
16	6	3	4	6	3	4	6	3	5	6	3	2
17	6	6	6	6	6	6	6	6	6	6	6	6
18	6	7	5	5	6	6	6	7	5	5	6	6
19	3	3	3	3	3	3	3	3	3	3	3	3
20	6	6	4	4	4	4	4	4	4	4	4	4
21	7	7	5	5	5	6	6	6	7	7	7	5
22	4	6	6	6	6	6	6	6	4	5	6	6
23	6	6	5	5	5	6	4	4	5	5	5	6
24	6	5	6	6	4	6	6	4	5	6	4	5
25	6	6	6	6	6	4	4	4	3	3	4	3
26	6	6	6	6	6	4	3	4	6	6	6	5
27	6	2	6	6	3	6	7	2	1	6	2	1
28	5	7	6	6	7	7	6	7	6	6	7	6
29	2	2	6	7	7	4	4	4	4	4	4	4
30	6	7	7	7	6	5	6	7	7	5	5	6
31	6	7	6	6	7	6	6	7	6	6	7	6
32	5	4	4	6	3	6	6	6	2	2	2	2
33	6	6	6	6	6	5	5	5	4	4	4	4
34	6	6	6	6	5	6	5	5	6	5	5	6
35	6	4	4	4	5	6	5	4	4	4	6	6
36	5	4	5	6	4	4	5	4	2	6	4	4
37	6	4	7	3	6	4	4	5	3	4	5	5
38	6	6	6	6	6	7	7	7	6	6	6	6
39	6	6	5	5	6	6	6	5	6	6	6	6
40	7	6	6	6	7	6	6	6	6	7	6	6
41	5	6	6	6	6	6	6	6	6	5	5	7
42	2	2	3	3	3	2	2	2	1	1	1	2
43	6	6	6	5	7	7	6	6	6	7	6	7
44	5	3	6	7	3	5	6	3	6	7	2	7
45	6	6	7	6	7	5	6	6	6	6	6	7
46	6	7	5	7	6	5	6	6	6	7	6	5
47	6	6	6	6	6	5	5	5	6	6	6	6
48	6	6	6	6	6	6	6	6	4	4	4	4
49	6	6	6	6	6	4	4	6	3	3	2	3
50	2	6	6	6	6	6	6	6	6	7	6	7
51	7	5	6	7	6	5	7	5	4	5	4	5
52	5	5	5	5	5	5	5	5	5	6	6	6
53	6	6	5	5	4	6	5	2	2	2	2	2
54	7	7	4	5	4	4	6	4	3	3	3	4
55	5	6	6	6	6	4	4	4	5	6	5	4
56	6	6	4	4	4	5	5	6	4	4	4	6

Case Summaries

	AS2P	AS2S	AS3L	AS3P	AS3S	AS4L	AS4P	AS4S	PQ1L	PQ1P	PQ1S	PQ2L
57	6	6	6	6	6	6	6	4	6	6	3	6
58	6	6	5	4	4	3	2	4	2	7	2	6
59	7	7	7	7	7	7	7	7	7	7	7	7
60	5	5	5	5	5	4	6	4	4	4	4	3
61	6	6	5	6	6	6	6	6	4	6	3	5
62	6	6	7	6	6	5	5	6	6	6	5	6
63	6	3	6	6	2	6	5	5	5	5	4	3
64	3	3	6	7	6	6	6	5	6	6	6	5
65	4	6	6	6	6	5	5	4	5	5	4	5
66	6	6	6	6	6	6	6	5	4	4	4	4
67	7	4	6	7	5	6	6	5	5	6	4	5
68	7	3	7	7	4	6	6	3	6	6	5	7
69	5	5	2	2	2	2	2	2	3	5	5	4
70	7	6	6	7	6	5	7	6	2	7	3	3
71	6	6	6	6	6	6	6	6	6	6	2	6
72	6	5	5	6	6	4	5	6	4	5	5	6
73	4	4	7	4	4	5	5	5	3	3	3	6
74	6	5	6	5	4	6	4	4	7	5	5	6
75	7	2	4	7	2	5	7	2	1	7	2	1
76	6	4	4	6	5	5	6	6	6	5	5	7
77	7	1	7	7	1	7	7	1	7	7	1	7
78	5	6	5	6	5	5	6	5	4	6	4	6
79	2	4	5	6	4	4	6	4	4	6	4	4
80	6	1	7	6	1	7	6	1	7	6	1	6
81	1	7	4	7	4	4	7	5	1	1	1	1
82	7	6	6	7	6	6	7	6	6	6	6	7
83	6	6	6	6	6	6	6	4	6	6	4	6
84	6	4	5	6	5	4	4	4	4	5	4	5
85	6	5	5	6	5	6	6	6	4	4	4	4
86	7	6	7	7	7	7	6	6	6	6	1	7
87	6	6	5	6	4	5	4	3	4	5	3	3
88	2	3	2	1	2	1	2	3	2	1	2	2
89	7	6	6	6	6	5	5	7	6	6	6	7
90	6	5	6	5	6	5	6	6	5	7	6	6
91	6	5	6	6	6	6	6	6	5	7	6	5
92	5	5	5	6	5	6	3	6	3	6	5	5
93	5	6	5	5	7	5	6	6	6	5	5	6
94	3	1	2	2	1	2	2	2	1	2	2	2
95	6	5	5	5	5	5	5	6	4	6	6	5
96	6	6	5	5	5	5	5	5	5	5	5	5
97	6	6	4	6	6	5	6	5	6	5	6	6
98	6	6	4	6	6	2	5	5	6	6	6	6
99	6	6	6	6	6	6	6	6	6	6	6	5
100	6	5	6	5	6	5	6	7	5	7	6	5
101	6	6	6	7	6	6	6	7	5	5	5	5
102	6	6	4	6	6	5	5	5	6	6	6	6
103	5	6	6	6	6	5	7	6	5	6	5	6
104	6	6	7	7	5	6	6	5	5	5	5	5
105	6	5	6	7	6	6	6	6	5	6	6	6
106	6	6	7	6	5	6	5	6	5	6	6	5
107	7	4	7	6	4	6	6	4	6	6	4	6
108	5	5	6	5	5	7	5	6	6	5	5	5
109	6	6	5	6	5	6	7	6	6	6	6	6
110	2	2	2	4	4	4	4	3	3	7	3	2
111	4	4	4	4	4	5	4	4	5	5	5	5
112	7	4	6	7	3	6	7	4	4	7	3	4

Case Summaries

	AS2P	AS2S	AS3L	AS3P	AS3S	AS4L	AS4P	AS4S	PQ1L	PQ1P	PQ1S	PQ2L
113	5	2	4	4	4	3	5	3	6	6	6	2
114	5	3	6	7	3	5	6	3	6	7	2	7
115	2	2	5	4	7	2	2	2	2	2	2	3
116	5	5	6	6	6	6	6	6	6	6	6	6
117	6	6	6	5	7	7	6	6	6	7	6	7
118	2	2	2	2	2	4	4	4	4	4	4	4
119	5	5	6	6	6	5	5	5	6	6	6	5
120	6	6	5	5	5	6	6	6	5	5	5	6
121	6	6	6	6	6	6	6	6	6	6	6	6
122	6	6	6	6	6	6	6	6	5	5	5	5
123	6	6	6	6	6	6	6	6	6	6	6	6
124	5	5	5	5	5	5	5	5	3	3	3	4
125	7	6	6	7	5	7	7	6	5	6	5	6
126	7	5	4	7	3	4	7	3	5	7	3	2
127	7	5	4	7	5	4	7	5	3	7	2	2
128	2	1	6	6	3	4	4	2	5	6	1	4
129	7	1	4	6	2	6	3	2	4	7	1	6
130	4	4	4	4	4	4	5	4	5	5	4	4
131	6	6	6	6	6	7	7	7	5	7	7	6
132	6	6	6	6	6	6	5	5	5	4	5	5
133	7	5	5	7	4	4	7	4	3	7	3	2
134	5	5	6	6	6	4	4	4	4	4	4	4
135	7	6	6	7	6	6	7	6	6	7	6	7

Case Summaries

	PQ2P	PQ2S	PQ3L	PQ3P	PQ3S	LO1L	LO1P	LO1S	LO2L	LO2P	LO2S	LO3L
1	6	5	4	4	2	6	7	1	4	4	4	3
2	7	3	4	7	5	2	7	2	1	7	2	4
3	7	2	4	7	2	1	7	1	1	7	1	4
4	4	4	4	4	4	5	5	5	4	4	4	4
5	5	5	5	5	5	5	5	5	5	5	5	5
6	6	4	5	6	3	5	5	3	5	5	3	4
7	4	4	5	5	4	2	1	2	2	2	2	2
8	6	6	6	6	6	6	7	6	5	7	5	5
9	6	5	5	5	7	7	7	6	6	6	5	6
10	7	6	6	6	7	6	6	6	6	6	6	7
11	6	4	7	7	4	4	4	4	7	7	4	7
12	4	4	4	4	4	3	3	3	4	4	4	4
13	6	3	5	5	5	2	2	1	1	5	1	2
14	6	3	5	5	5	2	2	1	1	5	1	2
15	6	4	4	6	4	1	6	1	1	6	1	4
16	6	3	5	6	3	4	6	3	5	6	3	4
17	6	6	6	6	6	6	6	6	6	6	6	6
18	6	7	5	6	6	6	3	5	6	3	5	6
19	3	3	3	3	3	3	3	3	3	3	3	2
20	4	4	4	4	4	2	6	2	2	6	4	6
21	5	5	6	6	6	7	7	7	5	5	5	3
22	6	5	6	5	6	5	6	6	5	6	5	5
23	6	6	5	4	4	6	5	5	6	4	4	7
24	6	4	6	6	4	5	6	3	5	6	2	6
25	3	4	3	3	4	3	5	3	2	4	5	4
26	6	5	6	6	5	5	6	5	6	6	6	6
27	7	2	4	6	6	6	6	6	1	6	6	1
28	7	6	5	7	6	4	7	4	5	7	5	4
29	6	4	4	4	4	2	2	2	2	2	2	4
30	6	6	5	4	6	6	6	5	7	5	3	6
31	6	7	6	6	7	6	6	7	6	6	7	5
32	4	1	2	5	2	1	4	1	1	5	1	1
33	4	4	2	6	4	2	5	2	2	5	2	4
34	5	6	6	5	6	6	5	5	6	6	2	6
35	6	6	6	6	2	4	2	1	4	1	5	4
36	5	4	4	6	4	2	6	5	2	6	4	4
37	7	7	5	7	7	4	6	7	6	6	6	4
38	6	6	6	6	6	4	7	4	4	5	4	5
39	5	7	5	6	6	6	6	6	6	5	6	5
40	7	7	6	6	7	7	7	7	7	7	6	6
41	7	5	6	6	6	6	6	6	6	6	6	5
42	1	1	2	2	2	2	2	2	1	1	1	2
43	7	6	6	7	7	6	6	6	6	6	6	5
44	6	2	6	6	2	6	6	1	5	5	1	6
45	7	6	5	6	7	6	6	6	7	7	6	6
46	6	6	6	6	6	7	6	7	6	6	6	6
47	6	6	6	6	6	6	6	6	6	6	6	6
48	4	4	4	4	4	2	2	2	2	2	2	4
49	2	3	5	5	5	6	6	6	6	6	6	5
50	7	6	6	7	5	6	6	6	7	7	6	6
51	7	5	6	7	6	5	7	4	4	7	4	6
52	6	6	6	6	6	6	6	5	4	5	5	5
53	2	4	4	4	4	4	4	2	2	6	2	2
54	4	4	6	6	5	5	5	5	3	4	2	6
55	6	5	6	6	6	4	4	4	7	7	7	3
56	6	4	6	6	4	6	6	2	6	6	2	6

Case Summaries

	PQ2P	PQ2S	PQ3L	PQ3P	PQ3S	LO1L	LO1P	LO1S	LO2L	LO2P	LO2S	LO3L
57	6	3	6	6	3	6	7	3	5	6	1	6
58	6	3	5	6	4	1	1	3	2	2	1	5
59	7	7	7	7	7	7	7	7	7	7	7	3
60	4	3	5	5	4	1	4	1	2	4	1	3
61	4	6	5	5	5	6	5	6	5	6	2	3
62	6	6	6	6	6	6	6	6	6	6	2	5
63	5	3	4	4	3	1	7	1	2	2	2	2
64	7	4	5	6	4	6	7	4	2	6	6	4
65	5	6	6	7	6	4	6	5	6	6	5	6
66	4	4	4	4	4	6	6	4	6	6	4	6
67	6	4	6	6	5	4	6	5	4	6	4	5
68	7	6	7	6	7	7	7	2	6	6	6	6
69	4	4	1	2	3	3	3	3	1	1	1	2
70	7	3	5	7	5	2	7	3	1	7	3	1
71	6	2	6	6	2	6	6	2	6	6	2	6
72	6	5	6	6	6	5	7	5	5	7	6	5
73	6	4	5	5	5	6	6	4	7	7	2	6
74	4	5	7	5	5	6	6	4	6	5	5	7
75	7	2	4	7	1	1	7	1	1	7	1	1
76	5	4	5	6	5	5	6	5	6	7	4	5
77	7	1	7	7	1	4	4	1	7	7	1	7
78	6	5	5	6	4	2	5	5	4	6	4	4
79	7	4	5	7	4	4	5	4	6	6	1	5
80	7	1	6	7	1	6	7	1	7	7	1	7
81	1	1	1	1	1	1	1	1	1	1	1	1
82	6	6	7	6	6	5	7	5	2	7	2	6
83	6	4	6	6	4	6	6	4	6	6	4	6
84	6	5	5	5	5	3	6	3	5	6	4	4
85	4	4	4	4	4	3	3	3	2	5	2	3
86	7	2	6	6	6	6	6	6	2	6	2	2
87	5	3	4	5	2	4	6	2	1	5	1	4
88	2	3	2	1	2	2	2	1	1	1	1	2
89	6	6	6	5	6	6	6	6	6	7	5	6
90	6	6	6	5	5	5	6	5	6	6	5	6
91	6	6	6	6	6	6	5	6	6	5	5	7
92	6	5	6	6	6	6	6	6	5	5	5	6
93	6	6	7	6	7	7	5	6	6	6	5	6
94	1	1	2	1	2	3	1	1	2	2	2	2
95	7	6	6	7	5	6	7	5	6	6	6	5
96	5	5	5	6	6	6	6	6	6	6	6	6
97	6	6	6	6	6	6	6	6	6	6	6	6
98	6	6	6	6	6	6	6	6	6	6	6	6
99	6	6	6	6	6	6	6	6	6	6	6	6
100	6	6	6	6	6	6	6	5	6	6	6	6
101	5	5	5	5	5	5	6	5	7	6	6	7
102	6	6	6	6	6	6	6	6	6	6	6	6
103	6	6	6	5	5	5	6	7	6	6	6	5
104	6	6	6	6	5	5	6	7	6	5	7	4
105	5	5	7	6	6	5	7	6	6	6	5	6
106	6	5	5	7	6	6	6	6	6	6	6	6
107	6	5	5	6	6	5	5	6	5	5	6	6
108	7	6	5	7	6	6	5	6	6	5	5	5
109	5	7	5	6	6	5	6	6	6	6	6	6
110	7	2	4	7	2	1	7	1	1	7	1	4
111	6	4	7	7	4	4	4	4	7	7	4	7
112	7	3	4	7	5	2	7	2	1	7	2	4

Case Summaries

	PQ2P	PQ2S	PQ3L	PQ3P	PQ3S	LO1L	LO1P	LO1S	LO2L	LO2P	LO2S	LO3L
113	2	2	6	6	5	4	4	2	6	7	1	4
114	6	2	6	6	2	6	6	1	5	5	1	6
115	6	3	5	5	5	2	2	1	1	5	1	2
116	6	6	5	5	5	4	4	4	6	5	5	3
117	7	6	6	7	7	6	6	6	6	6	6	5
118	4	4	4	4	4	3	3	3	4	4	4	4
119	5	5	6	6	6	5	5	5	6	6	6	5
120	6	6	5	5	5	6	6	6	6	6	6	4
121	6	6	6	6	6	4	4	4	5	5	5	5
122	5	5	5	5	5	5	5	5	4	4	4	4
123	6	6	6	6	6	6	6	6	6	6	6	6
124	4	4	4	4	4	3	3	3	2	2	2	2
125	7	4	6	6	4	6	6	4	5	6	4	5
126	7	3	2	7	3	2	7	3	2	7	3	2
127	7	2	2	7	2	2	7	2	2	7	2	2
128	3	3	5	5	2	6	6	1	7	7	1	6
129	6	2	4	7	1	5	5	1	6	6	2	4
130	4	4	5	6	3	3	3	3	4	5	6	4
131	7	6	7	7	7	7	7	7	6	6	6	7
132	4	6	6	4	6	5	4	6	4	6	7	3
133	7	3	2	7	2	2	7	2	2	7	2	4
134	4	4	6	6	4	7	7	1	7	7	1	6
135	7	6	7	6	6	4	7	5	4	7	5	6

Case Summaries

	LO3P	LO3S	LO4L	LO4P	LO4S	BE1L	BE1P	BE1S	BE2L	BE2P	BE2S	BE3L
1	5	1	4	7	1	5	7	2	2	5	2	4
2	7	3	4	7	3	4	7	3	2	7	3	2
3	7	2	1	7	1	2	7	2	2	7	2	2
4	4	4	4	4	4	5	5	5	5	5	5	4
5	5	5	5	5	5	5	5	5	5	5	5	5
6	6	3	4	5	3	4	6	3	4	5	3	4
7	2	2	3	3	3	5	5	4	3	4	4	4
8	6	4	4	4	4	4	4	4	4	7	4	4
9	6	6	6	6	7	6	6	6	6	6	6	6
10	7	6	7	7	6	7	6	7	6	7	6	7
11	6	4	7	6	4	5	6	5	6	6	4	6
12	4	4	4	4	4	4	4	4	4	4	4	4
13	4	2	2	2	2	2	2	2	2	5	2	2
14	4	2	2	2	2	2	2	2	2	5	2	1
15	6	4	4	6	4	4	6	4	2	6	2	2
16	6	3	4	6	3	4	6	3	2	6	3	2
17	5	5	5	5	5	5	5	5	5	5	5	5
18	3	6	6	5	6	5	5	6	5	5	7	5
19	2	2	2	2	2	2	2	2	2	2	2	2
20	6	4	2	6	4	4	6	4	4	6	4	4
21	3	3	2	2	2	3	3	3	2	2	2	3
22	6	5	5	7	4	6	7	6	6	7	5	6
23	6	5	6	4	4	6	5	5	6	5	5	6
24	6	2	6	6	2	6	6	2	6	6	2	6
25	4	3	4	4	4	4	4	4	4	5	4	6
26	6	6	5	6	5	5	5	5	6	5	6	5
27	7	2	1	7	2	1	6	2	7	6	2	1
28	7	6	5	7	6	4	7	6	4	7	4	4
29	4	4	4	4	4	2	6	4	4	7	3	4
30	7	5	5	6	6	5	5	7	7	6	6	6
31	6	7	6	6	7	6	6	7	6	6	7	5
32	5	1	1	5	1	1	5	1	1	5	1	1
33	6	2	4	6	2	4	6	2	4	6	2	2
34	2	4	6	2	4	6	4	3	2	6	3	1
35	4	4	4	4	4	4	4	4	2	4	2	2
36	5	3	4	4	4	3	6	4	2	6	4	4
37	6	6	3	5	4	2	4	3	1	3	2	2
38	6	5	4	5	4	6	6	6	6	6	6	6
39	6	5	5	6	6	6	5	5	6	6	6	6
40	7	6	6	7	6	7	7	6	7	6	6	7
41	5	5	5	5	6	6	6	7	6	6	5	6
42	1	1	2	1	1	1	2	2	1	2	2	1
43	5	6	6	6	7	6	6	6	6	6	6	6
44	5	2	6	5	2	6	6	2	6	6	2	7
45	6	6	6	7	7	6	7	6	5	6	5	6
46	6	6	6	7	6	6	7	6	6	6	6	5
47	6	6	6	6	6	6	6	6	6	6	6	6
48	4	4	4	4	4	4	4	4	4	4	4	4
49	6	6	6	6	5	5	5	5	5	5	5	6
50	6	7	6	7	6	7	6	7	6	6	6	6
51	7	4	7	7	4	5	7	4	5	7	4	6
52	4	4	4	5	4	4	5	4	5	6	5	6
53	6	2	2	6	4	2	7	2	2	7	6	2
54	6	4	4	4	4	5	5	3	6	6	4	4
55	4	4	6	6	5	6	6	5	6	6	5	5
56	6	2	4	4	4	6	6	4	6	6	4	4

Case Summaries

	LO3P	LO3S	LO4L	LO4P	LO4S	BE1L	BE1P	BE1S	BE2L	BE2P	BE2S	BE3L
57	7	2	6	6	4	6	6	2	6	6	3	6
58	1	5	3	6	3	5	4	1	6	3	3	7
59	3	3	3	3	3	7	7	7	7	7	7	7
60	5	3	2	5	2	2	3	2	3	6	3	3
61	6	4	3	3	4	5	3	5	5	4	5	5
62	5	5	3	2	3	6	6	5	6	6	5	6
63	3	2	2	3	1	3	3	2	3	3	1	3
64	7	6	3	7	6	4	7	6	4	6	6	5
65	6	5	4	5	5	6	6	6	6	6	6	5
66	6	4	4	4	4	4	4	4	6	6	4	6
67	5	4	4	5	4	6	6	5	6	6	5	6
68	4	2	4	3	4	7	6	6	7	7	4	6
69	1	2	3	3	3	2	1	2	3	3	4	1
70	7	2	1	7	2	1	7	2	1	7	3	1
71	6	2	4	4	4	6	4	4	6	6	6	6
72	6	5	4	7	6	5	7	6	6	7	7	6
73	4	5	4	4	4	6	6	2	6	6	4	6
74	5	5	6	5	4	7	6	5	6	5	5	6
75	7	1	1	7	1	1	7	1	1	7	1	1
76	6	4	5	4	5	5	6	6	6	6	5	5
77	7	1	7	7	1	7	7	1	7	7	1	7
78	5	5	5	6	4	5	5	5	3	5	5	4
79	1	1	5	1	1	7	1	1	7	1	1	7
80	7	1	7	7	1	5	7	1	7	7	1	7
81	1	1	1	1	1	2	2	1	1	1	1	1
82	7	6	6	7	6	5	7	6	5	7	5	6
83	6	4	6	6	4	6	6	4	6	6	4	6
84	5	4	4	5	4	5	7	5	5	7	5	5
85	3	3	2	2	2	5	5	5	4	4	4	5
86	6	5	6	6	6	6	6	6	6	6	6	2
87	5	1	4	6	1	5	3	6	3	5	3	3
88	1	2	2	1	2	1	2	2	2	1	3	2
89	5	6	5	6	6	6	5	6	7	6	7	6
90	6	6	5	5	5	5	6	6	6	6	6	6
91	6	5	6	6	5	5	6	6	6	6	5	6
92	6	6	6	6	5	6	6	6	5	5	5	6
93	7	6	5	7	5	6	6	6	6	6	5	6
94	2	3	1	2	3	2	3	3	3	2	1	2
95	6	5	5	5	6	5	5	5	6	6	5	6
96	6	6	6	6	6	6	6	6	6	6	6	5
97	6	6	6	6	6	6	6	6	6	6	6	6
98	6	6	6	6	6	6	6	6	6	6	6	6
99	6	6	6	6	6	5	6	6	6	6	6	5
100	6	7	5	5	6	5	7	6	6	6	6	6
101	5	5	7	6	6	7	7	6	5	7	6	6
102	6	6	6	6	6	6	6	6	6	6	6	6
103	5	6	6	6	6	6	7	6	5	6	5	6
104	6	6	7	7	6	6	6	6	6	6	5	5
105	6	6	7	6	6	5	5	6	5	6	7	5
106	6	6	7	6	6	6	7	6	6	6	5	6
107	7	7	7	6	6	6	6	6	3	7	7	5
108	6	5	7	6	6	7	6	6	7	6	5	7
109	7	6	6	6	5	7	6	6	6	6	6	5
110	7	2	1	7	1	3	3	3	3	3	3	3
111	6	4	7	6	4	5	6	5	6	6	4	6
112	7	5	4	7	5	4	7	5	2	7	3	2

Case Summaries

	LO3P	LO3S	LO4L	LO4P	LO4S	BE1L	BE1P	BE1S	BE2L	BE2P	BE2S	BE3L
113	4	4	3	5	1	4	7	1	5	7	2	2
114	5	2	6	5	2	6	6	2	6	6	2	7
115	4	2	2	2	2	2	2	2	2	5	2	1
116	3	3	3	3	3	3	3	3	3	3	3	5
117	5	6	6	6	7	6	6	6	6	6	6	6
118	4	4	4	4	4	4	4	4	4	4	4	4
119	5	5	6	6	6	5	5	5	6	6	6	5
120	4	4	4	4	4	5	5	5	5	5	5	5
121	5	5	5	5	5	5	5	5	5	5	5	5
122	4	4	4	4	4	4	4	4	5	5	5	3
123	6	6	6	6	6	6	6	6	6	6	6	6
124	2	2	2	2	2	2	2	2	2	2	2	3
125	6	4	5	6	3	6	6	3	6	6	3	6
126	7	4	3	7	4	3	7	4	4	7	4	4
127	7	2	2	4	2	2	4	2	2	4	3	2
128	6	2	4	4	4	5	5	2	6	7	2	4
129	7	2	5	5	1	4	6	1	6	7	1	5
130	4	4	4	4	4	5	6	3	5	6	3	5
131	7	7	7	7	7	3	7	2	3	7	2	3
132	4	4	4	4	4	4	4	4	4	6	3	4
133	7	2	4	7	2	4	7	2	2	2	7	2
134	6	4	6	6	4	7	7	4	7	7	4	7
135	7	6	4	7	6	7	7	6	6	7	6	6

Case Summaries

	BE3P	BE3S	BE4L	BE4P	BE4S
1	5	4	4	5	4
2	7	3	2	7	3
3	7	2	2	7	2
4	4	4	5	5	5
5	5	5	5	5	5
6	6	3	4	6	3
7	4	4	5	5	4
8	7	4	4	7	4
9	6	6	5	5	6
10	6	6	7	7	7
11	7	4	7	7	4
12	4	4	4	4	4
13	2	3	5	6	2
14	2	1	5	6	2
15	6	2	4	6	4
16	6	3	3	6	3
17	5	5	5	5	5
18	5	5	5	5	5
19	2	2	2	2	2
20	6	4	4	6	4
21	3	3	2	2	2
22	6	5	6	6	5
23	6	6	6	5	5
24	6	2	6	6	2
25	6	5	5	6	3
26	6	5	4	4	4
27	7	2	1	6	2
28	7	4	4	7	4
29	4	4	4	4	4
30	5	5	7	6	6
31	6	7	6	6	7
32	5	1	1	5	1
33	2	2	4	6	2
34	2	2	5	6	5
35	4	2	4	4	4
36	6	5	4	6	5
37	3	2	3	5	5
38	6	6	6	6	6
39	6	6	6	6	6
40	6	7	7	7	7
41	6	7	6	6	7
42	2	2	3	1	1
43	7	6	6	6	7
44	6	1	6	6	2
45	6	6	6	6	6
46	6	7	6	6	6
47	6	6	6	6	6
48	4	4	4	4	4
49	6	5	3	2	3
50	6	7	6	6	6
51	7	5	6	7	5
52	6	4	6	6	4
53	7	2	2	7	2
54	4	4	3	3	3
55	5	5	6	6	5
56	4	4	4	6	4

Case Summaries

	BE3P	BE3S	BE4L	BE4P	BE4S
57	6	3	5	5	4
58	6	2	1	5	5
59	7	7	7	7	7
60	5	4	1	5	1
61	4	5	6	4	5
62	6	5	6	6	5
63	3	1	4	3	4
64	6	6	5	6	6
65	6	4	6	7	6
66	6	6	6	6	6
67	6	5	5	6	5
68	5	5	6	4	3
69	2	3	2	1	2
70	7	3	1	7	3
71	6	6	6	6	6
72	6	6	5	6	5
73	4	4	6	6	6
74	6	6	6	5	5
75	7	1	1	7	1
76	7	5	6	7	5
77	7	1	7	7	1
78	6	6	5	5	5
79	1	1	7	1	1
80	7	1	7	7	1
81	1	1	1	1	1
82	7	6	6	7	5
83	6	4	6	6	4
84	7	5	5	7	5
85	5	5	4	4	4
86	2	2	4	4	4
87	5	2	4	6	3
88	2	3	3	3	3
89	5	6	7	5	6
90	6	5	5	7	7
91	6	6	7	5	6
92	6	6	6	6	6
93	6	5	7	6	5
94	2	2	2	1	2
95	6	5	5	5	6
96	6	5	6	6	6
97	6	6	6	6	6
98	6	6	6	6	6
99	6	6	6	6	6
100	6	6	7	6	5
101	6	7	6	6	6
102	6	6	6	6	6
103	6	5	6	5	6
104	7	5	6	7	6
105	6	6	6	7	6
106	6	5	6	5	5
107	6	6	6	6	7
108	6	7	7	6	6
109	6	6	5	6	6
110	3	3	3	3	3
111	7	4	7	7	4
112	7	3	2	7	3

Case Summaries

	BE3P	BE3S	BE4L	BE4P	BE4S
113	5	2	4	5	4
114	6	1	6	6	2
115	2	3	5	6	2
116	5	5	5	5	5
117	7	6	6	6	7
118	4	4	4	4	4
119	5	5	6	6	6
120	5	5	5	5	5
121	5	5	5	5	5
122	3	3	5	5	5
123	6	6	6	6	6
124	3	3	3	3	3
125	6	3	6	6	3
126	7	4	4	7	4
127	4	3	2	4	3
128	4	4	3	5	1
129	5	2	4	6	2
130	5	4	5	6	4
131	7	2	3	7	2
132	4	4	4	4	4
133	7	2	2	7	2
134	7	4	6	6	4
135	6	6	6	7	6

Case Summaries

	GENDER	UMUR	AD1L	AD1P	AD1S	AD2L	AD2P	AD2S	AD3L	AD3P	AD3S	PR1L
1	2	18	1	1	1	2	2	2	2	2	2	1
2	1	23	7	7	7	7	7	7	7	7	7	7
3	1	22	4	4	7	6	6	5	6	6	6	2
4	1	35	6	6	6	6	6	6	5	5	5	5
5	1	18	3	3	3	2	2	4	4	4	4	5
6	1	22	6	6	6	6	6	6	5	5	5	6
7	1	21	6	5	4	6	6	5	6	3	3	5
8	1	23	6	6	6	6	6	6	4	4	4	4
9	1	24	6	6	6	6	6	6	5	5	5	6
10	1	20	6	6	6	6	6	6	6	6	7	7
11	2	20	5	6	4	7	7	6	6	6	6	6
12	1	23	4	4	4	6	6	4	6	4	4	6
13	1	22	6	6	6	4	4	4	4	2	6	3
14	1	19	6	6	6	4	4	4	4	2	6	3
15	1	23	5	5	6	5	6	4	4	4	4	4
16	1	23	4	4	4	5	3	3	5	5	5	4
17	1	21	6	6	6	6	6	6	6	6	6	6
18	1	22	6	5	6	6	6	5	6	5	6	6
19	1	22	3	3	3	3	3	3	3	3	3	5
20	1	21	7	7	7	6	6	5	6	6	6	2
21	1	27	5	6	6	5	6	6	5	6	6	5
22	1	23	5	6	5	7	7	7	6	6	6	5
23	1	32	6	6	6	6	6	6	5	4	5	4
24	1	19	4	6	4	4	6	6	3	5	3	3
25	1	26	3	4	6	2	2	6	2	1	6	2
26	1	32	6	6	6	7	7	7	7	7	7	2
27	1	22	7	7	7	7	7	7	7	7	6	6
28	1	22	7	7	7	7	6	6	7	7	6	7
29	1	22	7	7	7	6	5	6	6	7	4	6
30	2	21	7	6	7	7	7	6	7	6	7	6
31	2	22	7	5	6	7	6	6	7	6	6	7
32	1	22	6	6	5	6	6	5	4	5	3	3
33	1	22	6	6	6	6	6	6	5	4	5	5
34	1	22	7	6	6	6	6	6	4	4	4	5
35	1	26	6	4	6	4	4	4	4	4	4	2
36	1	23	6	6	6	5	6	6	6	5	4	4
37	1	24	7	6	7	7	6	7	4	2	7	3
38	1	23	7	2	3	7	3	3	7	2	5	7
39	2	21	6	6	6	6	6	6	6	6	6	6
40	2	19	6	5	5	6	6	6	6	6	6	6
41	2	26	6	6	6	6	6	6	6	6	7	7
42	2	22	5	5	5	5	5	5	1	1	1	5
43	2	20	6	6	5	6	6	5	6	6	5	6
44	2	18	7	7	7	7	7	7	7	7	7	7
45	2	28	6	6	6	6	6	7	6	6	6	6
46	2	26	5	5	5	5	5	5	5	5	5	6
47	2	23	6	6	6	6	6	6	5	6	6	2
48	2	20	4	4	4	6	6	6	5	5	5	3
49	2	22	7	7	7	6	6	6	6	6	6	6
50	2	32	6	6	6	7	7	7	6	7	5	2
51	2	22	5	6	7	5	7	7	4	4	6	2
52	2	20	6	5	6	7	7	6	6	6	6	7
53	2	21	6	6	6	6	6	6	2	2	2	2
54	2	19	7	5	5	6	6	5	7	6	5	7
55	2	30	7	7	7	6	6	6	7	6	6	7
56	2	20	6	6	6	6	5	5	6	6	6	4

	GENDER	UMUR	AD1L	AD1P	AD1S	AD2L	AD2P	AD2S	AD3L	AD3P	AD3S	PR1L
57	2	20	7	5	5	7	5	5	6	6	6	6
58	2	20	7	6	5	4	4	4	4	4	4	5
59	2	25	7	6	7	7	6	6	7	6	7	7
60	2	22	6	6	7	6	6	6	7	7	6	3
61	2	22	5	6	6	6	6	7	4	4	4	3
62	1	23	5	6	6	5	6	6	6	6	3	5
63	2	20	3	3	4	6	6	5	6	5	5	1
64	2	20	6	6	7	6	6	6	6	5	5	2
65	2	24	6	6	6	6	6	6	6	4	6	2
66	2	22	6	4	4	6	6	6	6	4	4	6
67	2	22	7	7	7	6	7	7	6	6	6	5
68	2	22	7	6	6	7	7	7	7	6	6	7
69	2	22	5	2	4	5	6	5	6	6	5	3
70	2	21	7	6	6	6	6	6	7	6	6	6
71	2	21	6	6	6	6	6	6	6	6	6	2
72	2	29	7	6	6	5	6	6	7	6	5	6
73	1	22	7	6	6	6	6	6	7	6	4	7
74	1	21	4	6	5	4	6	5	4	6	4	4
75	2	19	1	4	5	1	4	4	1	4	4	1
76	1	22	6	7	6	6	7	5	6	6	6	6
77	1	28	7	7	4	7	7	4	7	7	4	2
78	1	20	6	6	7	6	6	6	6	6	6	4
79	1	21	7	7	4	7	6	4	7	6	4	3
80	1	22	7	4	4	7	4	4	7	4	4	4
81	1	23	7	5	5	7	5	4	7	5	4	1
82	2	22	6	6	6	7	7	7	6	6	6	3
83	1	22	4	4	4	6	6	6	4	4	4	2
84	1	23	6	5	5	5	6	5	6	6	5	3
85	1	22	6	5	5	6	5	5	6	6	5	4
86	2	23	6	3	7	5	5	6	5	2	6	4
87	1	24	6	6	6	6	6	5	5	6	3	4
88	2	21	4	4	5	6	5	6	1	2	2	4
89	2	24	6	5	6	6	5	6	6	6	5	5
90	2	27	2	2	4	4	4	2	1	2	2	7
91	2	21	6	7	7	6	7	6	5	6	6	6
92	2	31	6	6	6	6	6	6	6	6	6	6
93	2	27	6	6	6	6	5	6	5	5	6	5
94	2	20	6	6	6	6	6	6	5	5	5	7
95	2	21	6	6	6	6	6	6	6	6	6	3
96	2	35	6	6	6	6	6	6	6	6	6	3
97	2	25	6	6	6	6	6	6	5	5	6	3
98	2	29	6	6	6	6	6	6	5	5	5	3
99	2	21	6	6	6	6	6	6	5	5	5	3
100	1	22	6	6	5	6	6	5	6	6	5	5
101	1	28	2	6	7	2	6	7	2	6	6	6
102	1	28	6	6	6	6	6	6	5	5	6	3
103	1	32	6	5	6	6	5	6	6	5	6	6
104	1	30	6	7	6							

Case Summaries

	GENDER	UMUR	AD1L	AD1P	AD1S	AD2L	AD2P	AD2S	AD3L	AD3P	AD3S	PR1L
113	2	18	1	1	1	2	2	2	2	2	2	1
114	2	18	7	7	7	7	7	7	7	7	7	7
115	2	22	6	6	6	4	4	4	4	2	6	3
116	2	29	5	5	5	5	5	5	5	5	5	6
117	2	20	6	6	5	6	6	5	6	6	5	6
118	2	23	4	4	4	6	6	4	6	4	4	6
119	2	19	7	7	7	7	7	7	7	7	7	6
120	1	21	4	4	4	4	4	4	4	4	4	5
121	2	22	6	6	6	5	5	5	6	6	6	5
122	1	24	5	5	5	5	5	5	5	5	5	5
123	2	20	5	5	5	5	5	5	5	5	5	5
124	2	23	3	3	3	3	3	3	3	3	3	5
125	1	22	7	5	6	6	6	6	7	4	6	5
126	1	24	7	7	7	7	7	7	7	7	7	3
127	1	21	6	7	6	6	7	6	5	7	6	6
128	1	22	6	6	5	7	6	6	5	5	4	4
129	1	21	6	6	6	5	5	5	6	7	7	5
130	1	23	4	4	4	4	5	4	4	4	4	4
131	1	29	7	7	7	4	6	4	7	7	7	7
132	1	21	6	6	5	6	6	6	4	6	6	6
133	1	22	7	7	7	6	6	6	6	6	6	4
134	1	23	6	6	3	6	6	3	6	6	3	5
135	1	22	7	5	6	7	6	6	7	5	6	4

Case Summaries

	PR1P	PR1S	PR2L	PR2P	PR2S	PR3L	PR3P	PR3S	PM4L	PM4P	PM4S	PM5L
1	1	1	2	2	2	4	4	4	3	3	3	2
2	7	7	7	7	6	7	7	7	4	2	2	4
3	7	2	6	1	6	2	7	2	4	4	4	4
4	4	3	3	2	2	3	3	3	3	3	3	3
5	5	5	3	3	3	5	5	5	5	3	3	5
6	6	5	6	6	6	5	6	4	5	4	4	2
7	5	4	5	5	3	5	5	5	4	4	4	4
8	4	4	4	4	4	4	4	4	2	3	6	4
9	6	6	5	5	6	6	6	6	3	3	2	2
10	7	6	6	7	5	6	7	4	3	1	2	3
11	6	6	4	4	4	3	3	3	3	3	3	3
12	6	6	4	4	4	4	4	4	2	2	2	2
13	2	4	5	4	4	4	4	4	3	6	3	4
14	2	4	5	4	4	4	4	4	3	6	3	4
15	2	3	4	2	2	4	2	2	4	4	4	4
16	3	4	4	5	4	4	3	4	4	3	4	4
17	6	6	2	2	2	6	6	6	4	4	4	4
18	6	5	2	3	2	6	6	5	6	5	6	6
19	5	5	5	5	5	3	3	5	5	5	3	3
20	1	2	4	4	4	2	2	2	2	1	2	2
21	6	6	3	2	2	5	6	6	5	6	6	6
22	4	5	2	2	2	4	6	5	4	5	5	6
23	4	4	5	4	3	2	3	5	4	6	4	4
24	4	4	4	4	4	2	3	3	2	2	3	2
25	2	6	1	4	6	2	2	4	4	3	4	4
26	3	3	2	3	6	4	3	6	4	4	3	2
27	6	3	6	6	3	5	6	5	2	6	6	2
28	2	4	6	4	3	6	5	4	4	2	5	5
29	6	5	6	6	6	6	6	6	2	2	2	2
30	5	6	4	3	3	4	5	5	3	5	6	3
31	6	6	6	6	2	7	6	6	2	6	6	2
32	2	3	3	2	2	3	3	2	3	3	2	3
33	5	5	3	4	4	4	4	4	6	5	6	2
34	4	4	6	6	6	4	4	4	4	4	5	5
35	4	4	4	6	4	2	4	4	4	4	4	4
36	4	6	5	5	2	4	5	4	3	6	5	4
37	2	6	4	6	6	3	4	3	4	3	3	2
38	6	6	7	7	7	7	7	6	1	7	7	1
39	6	6	6	6	6	7	7	7	2	2	2	2
40	6	6	6	5	6	6	5	5	2	2	3	3
41	6	6	6	6	6	6	6	6	6	2	3	2
42	5	5	7	7	7	6	5	5	2	2	2	2
43	5	4	5	6	5	6	6	6	3	2	3	3
44	7	7	7	7	7	7	7	7	2	2	2	2
45	7	7	2	7	6	2	6	6	7	2	2	2
46	6	6	6	6	6	6	6	6	2	2	2	2
47	3	3	2	3	3	2	2	2	4	4	5	2
48	3	3	4	4	4	2	3	2	4	4	4	4
49	2	2	6	2	2	6	6	6	6	4	2	2
50	2	3	2	5	5	2	2	3	2	2	6	2
51	2	2	3	3	3	1	6	5	5	6	6	5
52	7	6	3	2	3	6	6	5	7	7	6	6
53	2	2	6	4	4	4	2	2	2	3	3	3
54	6	3	6	4	2	6	5	3	3	3	3	1
55	5	4	6	6	5	7	3	5	5	5	6	4
56	4	4	2	2	2	3	3	3	4	4	4	2

Case Summaries

	PR1P	PR1S	PR2L	PR2P	PR2S	PR3L	PR3P	PR3S	PM4L	PM4P	PM4S	PM5L
57	6	3	4	4	2	6	6	3	3	3	3	3
58	5	5	4	4	4	6	5	5	2	2	2	1
59	6	6	1	2	1	7	6	6	7	6	7	6
60	5	5	3	5	4	3	6	5	4	4	4	4
61	3	3	3	3	3	2	5	6	6	6	6	2
62	6	6	6	6	3	2	2	3	2	1	3	2
63	3	2	1	2	2	1	4	1	6	3	5	5
64	2	2	3	2	2	4	5	4	4	5	5	5
65	2	2	2	1	2	2	2	4	6	6	4	3
66	4	4	6	4	4	4	2	4	2	2	5	2
67	2	2	5	3	2	4	2	2	2	2	2	3
68	7	7	7	6	6	1	2	1	2	2	2	5
69	4	6	1	2	2	1	2	3	1	2	2	4
70	6	6	6	6	5	6	6	5	4	4	4	4
71	2	2	6	6	6	2	2	2	2	2	2	2
72	6	7	1	3	1	6	6	6	6	5	6	6
73	4	5	6	4	4	3	3	3	1	6	6	1
74	6	5	4	2	3	4	6	4	5	6	5	5
75	4	4	7	4	4	2	4	4	1	4	1	1
76	6	7	3	3	3	5	5	6	5	6	6	6
77	1	2	7	7	6	2	1	3	2	1	1	2
78	4	4	5	5	5	2	2	2	2	2	2	2
79	4	2	1	3	2	3	3	4	2	2	4	2
80	4	4	6	6	6	2	2	2	2	2	2	2
81	2	1	6	6	6	3	2	2	2	2	4	1
82	2	3	2	2	2	2	2	2	6	6	6	6
83	2	2	6	6	6	2	2	2	2	2	2	2
84	3	3	2	2	2	3	3	3	3	3	3	3
85	4	4	4	4	4	4	4	4	5	5	5	4
86	3	6	5	5	5	4	4	4	4	4	4	3
87	4	3	5	5	3	4	3	4	3	4	5	3
88	5	5	4	3	2	5	6	6	4	5	5	4
89	5	5	7	7	6	6	6	6	1	2	2	1
90	7	6	6	5	5	7	7	6	1	3	2	1
91	6	7	7	7	7	6	6	5	4	4	4	4
92	6	6	5	5	5	3	3	3	3	3	3	3
93	6	5	5	6	7	6	6	6	6	4	4	6
94	6	6	7	7	6	7	5	5	1	2	4	1
95	3	3	3	3	3	3	3	3	6	6	6	3
96	3	3	3	3	3	3	3	3	3	3	3	4
97	3	3	2	2	2	3	3	3	3	3	3	3
98	3	3	2	2	2	3	3	3	3	3	3	3
99	3	3	3	3	3	3	3	3	4	4	4	4
100	5	4	7	7	7	7	6	6	1	2	2	1
101	6	6	6	6	6	6	6	5	2	5	5	2
102	3	3	2	2	2	3	3	3	3	3	3	3
103	7	5	7	7	7	5	4	4	3	3	3	3
104	6	6	6	7	7	6	5	4	2	2	2	2
105	6	6	6	7	6	6	4	5	6	5	6	6
106	5	6	6	6	7	6	6	7	5	5	7	5
107	6	6	6	6	6	6	5	5	1	1	2	2
108	5	7	3	3	1	6	7	7	5	5	5	5
109	7	5	7	7	7	1	6	7	6	4	5	5
110	7	2	3	7	2	2	7	2	4	4	4	4
111	6	6	4	4	4	3	3	3	3	3	3	3
112	7	7	7	7	6	7	7	7	4	2	2	4

Case Summaries

	PR1P	PR1S	PR2L	PR2P	PR2S	PR3L	PR3P	PR3S	PM4L	PM4P	PM4S	PM5L
113	1	1	2	2	2	4	4	4	3	3	3	2
114	7	7	7	7	7	7	7	7	2	2	2	2
115	2	4	5	4	4	4	4	4	3	6	3	4
116	6	6	7	7	7	6	6	6	4	4	4	4
117	5	4	5	6	5	6	6	6	3	2	3	3
118	6	6	4	4	2	4	4	4	2	2	4	2
119	6	6	4	4	4	6	6	6	3	3	3	3
120	5	5	5	5	5	5	5	5	4	4	4	4
121	5	5	5	5	5	5	5	5	5	5	5	5
122	5	5	6	6	6	5	5	5	2	2	2	2
123	5	5	6	6	6	5	5	5	2	2	2	2
124	5	5	5	5	5	3	3	3	3	3	3	3
125	2	2	6	3	6	5	2	2	3	2	2	1
126	7	2	2	1	2	2	7	2	5	5	5	5
127	7	2	6	6	2	6	7	2	5	5	3	5
128	5	4	2	2	2	4	4	4	2	2	2	1
129	4	5	4	2	5	2	3	2	4	4	4	3
130	5	4	3	5	4	4	5	4	4	5	4	4
131	7	7	2	2	2	2	2	2	4	4	4	4
132	6	6	4	5	5	4	4	6	4	5	6	3
133	4	4	2	6	2	2	7	2	4	4	4	4
134	4	4	3	4	4	5	4	4	5	4	4	5
135	4	4	3	6	3	3	2	3	5	4	5	4

Case Summaries

	PM5P	PM5S	PM6L	PM6P	PM6S	FA1L	FA1P	FA1S	FA2L	FA2P	FA2S	FA3L
1	2	2	1	1	1	7	7	1	5	7	1	1
2	2	2	4	2	4	4	6	2	4	6	2	4
3	4	4	2	7	2	2	7	2	2	6	2	2
4	3	3	3	3	3	5	5	5	5	5	5	5
5	3	3	6	5	5	6	6	6	6	6	6	6
6	2	4	4	4	4	7	7	7	7	7	7	7
7	4	4	3	3	3	5	6	5	3	3	3	5
8	4	4	4	4	4	5	7	5	5	7	6	5
9	2	1	2	2	1	6	6	7	6	6	7	6
10	1	2	3	1	2	6	6	7	6	6	7	6
11	3	3	4	4	4	4	6	3	5	7	4	4
12	2	2	4	4	4	6	6	6	2	2	2	4
13	4	4	2	5	5	3	6	1	4	5	2	3
14	4	4	2	5	5	3	6	1	4	5	2	5
15	4	4	4	4	4	4	7	4	4	7	4	4
16	3	4	4	3	4	2	5	4	3	5	4	3
17	4	4	4	4	4	6	6	6	6	6	6	6
18	6	5	6	5	6	6	6	6	6	6	6	6
19	3	3	3	3	3	3	3	3	3	3	3	3
20	1	2	2	1	2	2	7	3	6	7	5	2
21	5	5	6	5	5	7	7	7	7	7	7	7
22	2	3	6	2	5	6	6	6	6	7	6	6
23	4	4	4	4	4	6	6	5	5	5	4	6
24	2	3	3	3	3	5	6	4	4	5	4	4
25	3	4	4	3	4	3	6	6	3	6	5	2
26	4	5	4	4	4	6	6	6	5	6	5	5
27	2	6	5	6	6	2	7	6	2	7	6	2
28	2	5	2	2	4	2	7	7	4	7	7	2
29	2	2	2	2	2	4	7	6	4	4	4	6
30	4	4	4	5	4	3	4	4	4	5	5	5
31	6	6	2	6	6	7	7	7	7	7	7	7
32	3	2	3	3	2	6	6	4	6	6	4	6
33	2	2	6	6	6	4	4	4	2	2	2	2
34	5	3	3	3	5	5	5	2	7	2	2	7
35	4	4	4	4	4	4	4	4	5	4	5	4
36	4	4	3	4	5	2	7	5	4	4	4	2
37	2	2	3	2	4	4	7	6	2	6	6	3
38	2	2	1	4	4	6	7	6	4	4	4	6
39	2	2	2	2	2	7	7	7	7	7	7	7
40	1	2	3	1	2	6	6	6	6	6	6	6
41	2	1	1	1	1	7	7	6	7	7	6	7
42	2	2	1	1	2	2	2	2	2	2	2	2
43	3	3	3	3	3	6	6	6	6	6	5	6
44	2	2	2	2	2	6	6	2	6	6	2	6
45	2	2	2	2	2	6	6	6	6	6	6	6
46	2	2	2	2	2	7	6	6	7	6	6	7
47	3	5	2	4	5	6	6	6	6	6	6	6
48	4	4	4	4	4	6	6	6	6	6	6	7
49	4	4	2	4	4	4	6	6	6	6	6	6
50	2	6	2	2	2	7	7	7	3	6	6	6
51	6	6	5	6	6	4	7	4	5	7	4	4
52	6	6	6	6	6	5	6	2	6	5	6	2
53	2	2	2	2	2	6	6	2	6	6	2	6
54	1	1	4	4	4	4	6	5	2	5	3	6
55	5	5	5	4	5	3	7	6	3	4	5	2
56	2	2	4	4	4	4	6	6	5	6	6	4

Case Summaries

	PM5P	PM5S	PM6L	PM6P	PM6S	FA1L	FA1P	FA1S	FA2L	FA2P	FA2S	FA3L
57	3	3	3	3	3	7	7	3	7	7	3	7
58	1	1	1	3	1	2	1	4	1	4	2	1
59	6	7	6	7	7	7	6	6	7	6	7	7
60	4	4	4	4	4	6	7	5	5	7	3	7
61	2	2	4	4	4	5	6	6	6	6	6	6
62	1	3	2	1	2	7	6	7	7	6	7	7
63	3	6	5	5	5	7	7	4	5	5	3	6
64	5	5	6	6	5	6	6	6	5	5	6	6
65	6	6	3	4	6	6	7	6	6	6	6	7
66	2	4	2	2	4	6	6	4	6	6	4	6
67	2	2	2	2	3	6	7	6	5	6	5	6
68	5	6	5	5	5	7	7	6	7	7	7	7
69	4	4	2	1	2	2	2	2	4	4	4	3
70	4	4	4	4	4	2	7	2	2	7	2	1
71	2	2	2	2	2	6	6	2	2	6	6	2
72	5	6	6	6	6	6	6	5	5	5	6	6
73	4	4	4	4	4	6	6	6	4	6	7	7
74	5	4	5	5	5	5	7	5	6	6	5	5
75	4	1	1	4	1	1	7	4	1	7	4	1
76	6	7	6	5	6	4	6	4	4	6	5	4
77	1	1	2	1	1	7	7	2	7	7	2	7
78	2	2	2	2	2	4	6	6	4	4	4	5
79	2	4	2	2	4	5	7	2	5	7	2	5
80	2	2	2	2	2	7	6	1	7	6	1	7
81	1	1	1	1	1	4	4	7	4	4	7	3
82	6	7	2	2	2	2	7	2	2	7	2	2
83	2	2	2	2	2	6	6	2	6	6	2	6
84	5	5	3	5	5	6	7	5	4	6	3	5
85	4	4	4	5	4	4	6	.	3	5	3	6
86	3	4	4	4	4	2	7	5	2	7	2	2
87	5	3	2	4	4	5	7	6	4	7	5	3
88	5	7	4	5	6	2	3	3	2	2	2	3
89	2	2	1	2	2	6	6	6	6	6	7	6
90	3	2	1	3	2	7	6	5	6	6	6	6
91	4	4	4	4	4	6	6	5	6	6	5	5
92	3	3	3	3	3	6	6	6	6	6	6	6
93	4	4	6	4	4	6	6	6	6	6	6	5
94	2	4	1	2	4	2	2	3	2	2	3	2
95	3	3	3	3	3	6	6	6	6	6	6	5
96	4	4	4	4	4	6	6	6	5	6	5	6
97	3	3	3	3	3	6	6	6	6	6	6	6
98	3	3	3	3	3	6	6	6	6	6	6	6
99	4	4	4	4	4	6	6	6	6	6	6	6
100	2	2	1	2	2	6	6	7	6	6	6	6
101	6	6	2	7	7	6	6	6	6	6	5	6
102	3	3	3	3	3	6	6	6	6	6	6	6
103	3	3	3	3	3	6	6	6	6	5	5	6
104	2	2	2	2	2	6	7	7	6	6	7	6
105	6	5	6	6	6	7	5	6	7	5	6	6
106	5	7	4	6	7	6	6	6	6	7	6	6
107	2	1	2	2	1	6	6	7	6	6	6	6
108	5	5	5	5	5	6	6	7	5	6	7	5
109	4	4	4	4	4	4	6	6	6	6	5	5
110	4	4	4	4	4	2	7	2	2	6	2	2
111	3	3	4	4	4	4	6	3	5	7	4	4
112	2	2	4	2	4	4	6	2	4	6	2	4

Case Summaries

	PM5P	PM5S	PM6L	PM6P	PM6S	FA1L	FA1P	FA1S	FA2L	FA2P	FA2S	FA3L
113	2	2	1	1	1	7	7	1	5	7	1	1
114	2	2	2	2	2	6	6	2	6	6	2	6
115	4	4	2	5	5	3	6	1	4	5	2	5
116	4	4	4	4	4	5	5	5	5	5	5	5
117	3	3	3	3	3	6	6	6	6	6	5	6
118	2	2	4	4	4	6	6	6	2	2	2	4
119	3	3	3	3	3	6	6	6	6	6	6	6
120	4	4	4	4	4	7	7	7	6	6	6	7
121	5	5	5	5	5	6	6	6	6	6	6	6
122	2	2	2	2	2	5	5	5	5	5	5	5
123	2	2	2	2	2	6	6	6	6	6	6	6
124	3	3	3	3	3	5	5	5	5	5	5	5
125	2	2	1	5	2	2	6	6	5	6	2	5
126	5	5	5	4	4	4	6	4	4	6	4	4
127	5	3	5	3	3	4	6	3	4	5	3	4
128	1	1	2	2	2	1	5	1	2	2	1	3
129	2	1	3	2	2	2	3	2	4	4	4	3
130	5	4	4	5	4	4	5	4	4	4	4	5
131	4	4	4	4	4	4	7	7	4	7	7	4
132	5	3	3	6	4	5	7	2	4	5	2	1
133	4	4	4	4	4	5	7	3	4	4	3	5
134	4	4	5	4	4	6	7	2	5	6	2	6
135	4	4	5	5	5	6	7	7	5	7	7	5

Case Summaries

	FA3P	FA3S	FA4L	FA4P	FA4S	FA5L	FA5P	FA5S	FA6L	FA6P	FA6S	AW1L
1	7	1	2	6	2	2	6	3	2	6	3	5
2	6	2	4	5	4	4	5	4	4	4	1	2
3	7	2	2	2	2	2	7	6	2	6	2	2
4	5	5	3	3	3	5	5	5	4	4	4	5
5	6	6	5	5	5	5	5	5	5	5	5	5
6	7	7	5	5	5	6	6	6	5	5	5	5
7	5	5	4	4	3	3	3	3	2	2	2	2
8	7	6	4	4	4	4	7	4	4	6	4	6
9	7	6	5	6	5	6	6	7	6	6	6	6
10	6	6	5	5	6	6	6	7	6	6	6	7
11	7	4	3	3	3	5	7	4	4	5	4	6
12	4	4	2	2	2	4	4	4	2	2	2	2
13	7	5	1	1	1	4	4	4	2	2	2	2
14	7	5	1	1	1	4	4	4	2	2	2	2
15	4	4	4	4	4	4	4	4	3	4	4	2
16	5	4	1	3	2	3	5	2	3	5	2	4
17	6	6	5	5	5	5	5	5	5	5	5	6
18	6	6	5	5	5	5	5	5	5	5	5	5
19	3	3	3	3	3	3	3	3	3	2	3	3
20	6	5	2	7	5	4	4	4	4	7	4	6
21	7	7	6	6	6	6	6	6	6	6	6	6
22	6	6	3	4	3	3	7	3	5	6	3	6
23	5	6	5	6	6	5	5	5	6	6	6	6
24	6	3	2	2	2	4	6	2	2	2	2	6
25	7	6	2	4	5	2	6	6	4	4	4	3
26	6	6	6	6	3	6	6	6	6	6	6	5
27	7	6	2	7	6	2	7	6	2	7	6	2
28	7	7	2	7	7	4	7	7	4	7	7	5
29	6	6	2	2	2	2	2	2	2	2	2	4
30	4	4	4	3	4	3	5	5	4	4	4	4
31	7	7	6	6	6	7	7	7	5	6	7	2
32	6	4	4	4	4	4	4	4	4	4	4	2
33	2	2	2	2	22	6	6	6	4	4	4	3
34	2	2	7	2	2	5	2	4	6	4	2	6
35	2	2	2	2	2	2	2	2	2	2	4	4
36	7	5	2	6	4	2	6	2	6	4	2	2
37	7	6	4	7	5	5	7	7	4	6	5	4
38	7	6	6	6	4	6	6	6	6	6	5	3
39	7	7	6	6	6	6	6	6	6	6	6	6
40	5	6	6	6	6	6	6	6	6	6	6	6
41	7	6	5	6	5	7	7	6	5	6	5	6
42	2	2	3	3	3	3	3	3	2	2	2	1
43	6	6	6	6	6	6	6	6	6	6	5	6
44	6	2	5	5	3	6	6	2	6	6	2	7
45	6	6	6	6	6	6	6	6	6	6	6	6
46	6	6	6	7	7	6	7	7	6	7	7	6
47	6	6	6	6	6	6	6	6	6	6	6	6
48	7	7	2	2	2	4	3	3	3	2	2	2
49	6	6	6	5	5	5	5	5	5	4	5	6
50	6	6	2	6	2	6	6	6	6	6	6	6
51	7	5	3	7	5	6	7	5	5	7	5	4
52	5	6	2	5	6	2	6	5	2	5	5	2
53	6	2	2	2	2	4	4	4	2	2	2	2
54	6	5	3	4	2	4	4	2	2	3	1	5
55	6	6	1	1	1	4	4	4	3	4	4	5
56	6	6	6	6	4	6	6	4	6	6	4	4

Case Summaries

	FA3P	FA3S	FA4L	FA4P	FA4S	FA5L	FA5P	FA5S	FA6L	FA6P	FA6S	AW1L
57	7	3	4	4	3	6	6	3	4	4	3	5
58	1	3	1	1	1	1	1	1	2	2	2	4
59	6	6	7	6	7	7	6	6	7	6	7	7
60	7	3	4	4	4	4	4	4	4	4	4	3
61	6	6	4	4	4	5	5	5	2	2	2	3
62	6	7	2	1	2	3	2	3	3	2	3	6
63	7	2	3	3	1	4	4	4	4	4	4	5
64	6	6	4	6	5	6	6	5	5	5	6	6
65	6	6	5	4	5	6	6	6	6	6	6	6
66	6	4	6	6	4	6	6	4	6	6	4	6
67	7	5	4	5	4	6	6	5	4	5	4	6
68	7	7	7	7	7	6	6	3	6	6	5	7
69	3	3	1	2	3	2	2	2	2	2	2	2
70	7	2	2	7	2	2	7	2	2	7	2	2
71	6	6	6	2	2	2	6	2	2	2	2	6
72	6	5	6	5	4	7	6	5	4	5	6	6
73	7	7	4	4	4	5	5	4	6	6	4	6
74	7	6	4	7	5	5	6	6	6	7	6	7
75	7	4	1	7	1	1	7	1	1	7	1	4
76	6	4	4	7	4	4	6	5	4	7	3	5
77	7	2	7	7	2	7	7	1	7	7	1	7
78	6	6	2	2	2	2	6	5	4	4	4	6
79	7	2	5	7	2	5	7	1	5	7	1	7
80	6	1	7	6	1	7	6	1	7	6	1	7
81	4	7	1	1	1	4	4	4	1	1	1	2
82	7	2	5	7	5	6	7	6	5	7	5	5
83	6	2	6	6	2	6	6	4	6	6	4	6
84	7	3	3	6	2	3	5	2	3	5	2	3
85	6	6	4	4	4	4	6	4	4	4	4	4
86	7	5	2	7	4	3	6	2	1	6	2	7
87	7	6	3	7	5	4	6	5	3	6	5	4
88	2	1	2	2	2	2	3	2	2	2	3	3
89	6	5	5	5	5	5	6	5	6	7	6	6
90	5	7	6	5	6	7	4	4	7	4	4	6
91	5	5	5	7	5	4	4	4	4	4	4	7
92	6	6	6	6	6	5	6	6	6	6	6	6
93	5	5	5	5	6	6	6	5	5	6	6	5
94	2	2	3	2	2	2	3	2	2	2	2	2
95	5	5	6	5	7	6	6	6	5	5	5	6
96	6	6	5	5	5	5	5	5	6	6	5	6
97	6	6	6	6	6	6	6	6	6	6	6	6
98	6	6	6	6	6	6	6	6	6	6	6	6
99	6	6	5	5	5	5	5	5	5	5	5	6
100	6	6	5	7	6	5	6	7	6	6	6	6
101	5	5	7	6	6	7	6	7	6	7	6	7
102	6	6	6	6	6	6	6	6	6	6	6	6
103	6	5	6	7	6	6	6	6	6	6	7	6
104	5	6	5	5	6	5	5	5	4	4	4	6
105	6	5	6	6	5	6	5	6	5	6	7	7
106	5	5	5	5	6	5	5	6	5	6	7	6
107	6	6	6	7	7	7	7	6	6	6	6	6
108	5	6	6	5	6	6	5	6	6	5	7	6
109	6	5	5	5	6	5	5	7	6	6	7	6
110	7	2	2	2	2	2	7	2	1	5	2	2
111	7	4	3	3	3	5	7	4	4	4	4	6
112	6	2	4	5	4	4	5	4	4	4	1	2

Case Summaries

	FA3P	FA3S	FA4L	FA4P	FA4S	FA5L	FA5P	FA5S	FA6L	FA6P	FA6S	AW1L
113	7	1	2	6	2	2	6	3	2	6	3	5
114	6	2	5	5	3	6	6	2	6	6	2	7
115	7	5	1	1	1	4	4	4	2	2	2	2
116	5	5	4	4	4	5	5	5	5	5	5	6
117	6	6	6	6	6	6	6	6	6	6	5	6
118	4	4	2	2	2	4	4	4	2	2	2	2
119	6	6	4	4	4	6	6	6	6	6	6	5
120	7	7	4	4	4	7	7	7	5	5	5	6
121	6	6	3	3	3	6	6	6	6	6	6	6
122	5	5	4	4	4	5	5	5	5	5	5	3
123	6	6	6	6	6	6	6	6	6	6	6	6
124	5	5	2	2	2	5	4	4	5	5	5	5
125	6	2	2	5	2	5	6	2	4	6	3	2
126	5	3	4	6	4	4	6	4	4	5	4	5
127	5	4	4	4	4	4	4	3	4	4	4	5
128	6	1	4	6	1	6	7	1	5	4	1	5
129	2	2	2	1	1	4	3	5	6	4	3	6
130	6	4	4	4	4	5	5	4	4	4	4	4
131	7	7	4	4	4	4	4	4	4	4	4	4
132	3	6	1	2	2	2	4	6	4	2	2	2
133	6	3	4	4	4	4	4	4	4	4	4	4
134	7	2	4	4	4	4	4	4	4	4	4	7
135	7	6	4	7	5	6	7	6	4	7	6	4

Case Summaries

	AW1P	AW1S	AW2L	AW2P	AW2S	AW3L	AW3P	AW3S	AS1L	AS1P	AS1S	AS2L
1	7	1	2	6	1	4	4	2	5	5	2	4
2	7	4	6	7	4	6	7	4	6	7	5	6
3	7	2	5	7	6	6	7	6	2	7	5	2
4	5	5	5	5	5	5	5	5	5	5	5	5
5	5	5	5	5	5	5	5	5	5	5	5	5
6	5	4	5	5	5	5	5	3	5	5	4	4
7	2	2	5	5	4	6	6	6	6	2	2	3
8	7	6	6	7	6	6	7	6	4	4	4	4
9	6	7	6	6	7	6	6	6	7	7	6	5
10	7	7	7	7	7	7	6	6	7	6	6	7
11	5	4	5	5	5	5	5	5	6	5	4	5
12	2	2	2	2	2	2	2	2	2	2	2	2
13	7	2	5	6	5	5	6	5	3	7	3	3
14	7	2	5	6	5	5	6	5	3	7	3	3
15	6	2	4	6	3	4	6	4	4	6	4	4
16	6	4	4	6	3	4	6	3	2	6	3	4
17	6	6	6	6	6	6	6	6	6	6	6	6
18	6	7	6	5	7	5	6	6	6	5	6	6
19	2	3	3	3	3	3	3	3	3	3	3	3
20	6	2	6	6	6	6	6	6	6	6	6	6
21	6	6	7	7	7	5	5	5	6	6	6	7
22	6	6	6	6	6	6	7	6	7	7	7	6
23	6	5	5	6	6	6	6	6	5	5	5	6
24	6	3	6	6	4	6	6	6	6	6	5	6
25	5	5	6	6	6	5	6	6	6	6	6	6
26	6	6	7	7	7	5	5	5	6	6	6	6
27	7	2	2	7	2	6	7	2	2	7	3	6
28	7	7	6	7	6	6	7	7	5	7	7	6
29	4	4	6	6	6	6	6	6	5	5	5	2
30	6	7	5	6	6	7	7	5	6	6	6	6
31	6	7	6	6	7	6	6	7	4	6	7	6
32	5	2	4	5	4	5	6	5	2	5	2	2
33	3	3	6	6	6	6	6	6	4	4	4	6
34	2	3	6	3	5	6	5	6	6	6	6	6
35	4	4	4	4	5	6	5	6	4	5	6	4
36	6	4	4	6	5	6	6	6	5	6	6	3
37	6	4	6	5	7	7	7	7	6	7	6	5
38	7	3	7	7	7	7	7	7	6	7	4	6
39	6	7	6	6	6	5	5	6	6	6	5	6
40	7	6	6	7	6	6	6	6	6	6	6	5
41	5	6	6	5	6	6	6	6	7	6	5	6
42	1	1	1	1	1	5	4	4	2	2	2	2
43	6	7	6	6	6	6	5	7	5	6	6	6
44	7	2	7	7	3	7	7	6	7	7	2	5
45	6	6	6	7	5	5	7	6	6	7	6	6
46	6	6	6	6	7	6	6	6	5	7	6	6
47	6	6	7	7	7	6	6	6	7	7	7	6
48	2	2	6	6	6	5	5	5	5	4	4	6
49	6	6	6	6	6	5	5	6	7	7	7	6
50	6	6	6	6	6	6	6	6	5	5	5	2
51	7	4	6	7	6	6	7	6	4	7	4	5
52	6	5	2	6	6	6	6	6	6	5	5	5
53	2	2	4	4	4	6	6	4	4	6	6	5
54	6	3	6	6	3	7	7	7	3	6	3	3
55	6	4	6	7	7	6	6	6	5	7	6	5
56	6	3	6	6	5	6	6	6	5	6	2	5

Case Summaries

	AW1P	AW1S	AW2L	AW2P	AW2S	AW3L	AW3P	AW3S	AS1L	AS1P	AS1S	AS2L
57	6	2	6	6	6	7	7	7	6	6	2	6
58	3	5	7	7	7	7	7	7	7	7	7	6
59	7	7	7	7	7	7	7	7	7	7	7	7
60	6	2	6	6	6	6	6	6	6	6	6	6
61	3	5	6	6	6	7	7	7	6	6	6	6
62	6	4	6	6	6	7	7	7	6	6	6	7
63	6	4	6	6	4	5	6	5	4	6	4	5
64	7	6	5	6	6	6	6	5	7	6	7	3
65	6	6	6	6	6	7	7	6	6	6	6	6
66	6	4	6	6	6	6	6	6	6	6	6	6
67	7	5	6	7	5	6	7	5	6	7	5	6
68	7	6	7	7	7	7	7	7	7	7	7	7
69	2	2	3	3	3	6	6	6	6	6	6	5
70	6	3	5	6	5	5	6	5	5	7	5	5
71	6	2	6	6	6	6	6	6	6	6	6	6
72	5	6	5	6	6	5	6	5	4	6	5	5
73	6	4	6	6	3	6	6	6	6	5	3	6
74	5	6	6	6	4	6	6	4	6	5	5	7
75	7	2	2	7	2	2	7	2	2	7	2	1
76	6	4	4	6	5	5	5	6	4	5	5	4
77	7	1	7	7	1	7	7	1	7	7	1	7
78	5	5	5	6	5	6	5	5	4	5	4	5
79	6	4	7	6	4	7	6	4	7	6	4	6
80	6	1	7	6	1	7	6	1	7	6	1	7
81	2	2	7	7	7	7	7	7	6	6	6	1
82	7	6	7	7	7	7	7	7	6	7	6	6
83	6	4	6	6	6	6	6	6	6	6	6	6
84	5	3	6	6	4	6	7	5	4	6	3	4
85	6	4	5	6	5	6	6	6	5	6	5	5
86	7	7	7	7	7	6	7	5	6	6	6	2
87	7	4	6	6	6	6	6	6	6	6	6	6
88	3	3	2	2	2	2	2	2	2	1	2	3
89	6	6	6	6	6	5	5	5	5	6	6	5
90	6	7	6	6	6	5	5	5	5	5	5	5
91	6	6	7	6	6	5	6	6	5	5	5	6
92	6	6	6	6	6	5	6	5	6	6	6	5
93	6	6	6	6	5	6	5	5	5	6	6	5
94	3	2	2	2	2	2	2	3	3	2	2	3
95	6	5	6	6	5	5	6	6	6	5	5	6
96	6	6	6	6	6	5	6	5	6	6	6	6
97	6	6	6	6	6	6	6	6	6	6	6	6
98	6	6	6	6	6	6	6	6	6	6	6	6
99	6	6	5	5	5	6	6	6	6	6	6	5
100	6	6	6	6	6	6	7	6	6	6	6	7
101	6	6	7	6	6	7	6	7	6	5	6	6
102	6	6	6	6	6	6	6	6	6	6	6	6
103	6	6	6	5	5	6	6	6	6	5	7	7
104	6	6	6	6	5	5	6	5	5	5	5	6
105	6	6	6	6	7	6	6	5	7	6	5	5
106	6	6	6	6	5	6	6	6	6	7	7	7
107	6	6	6	5	7	7	6	5	6	7	5	6
108	7	6	6	6	5	5	6	5	5	6	6	6
109	5	6	6	5	5	5	6	5	5	5	6	6
110	7	22	5	7	6	6	7	6	2	7	5	2
111	5	4	5	5	5	5	5	5	6	5	4	5
112	7	4	6	7	4	6	7	4	6	7	4	6

Case Summaries

	AW1P	AW1S	AW2L	AW2P	AW2S	AW3L	AW3P	AW3S	AS1L	AS1P	AS1S	AS2L
113	7	1	2	6	1	2	6	2	4	4	2	5
114	7	2	7	7	3	7	7	6	7	7	2	5
115	7	2	5	6	5	5	6	5	3	7	3	3
116	6	6	6	6	6	6	6	6	6	6	6	5
117	6	7	6	6	6	6	5	7	5	6	6	6
118	2	2	2	2	2	2	2	2	2	2	2	2
119	5	5	6	6	6	5	5	5	6	6	6	5
120	6	6	5	5	5	6	6	6	5	5	5	6
121	6	6	6	6	6	6	6	6	6	6	6	6
122	3	3	6	6	6	6	6	6	6	6	6	6
123	6	6	6	6	6	6	6	6	6	6	6	6
124	5	5	5	5	5	5	5	5	5	5	5	5
125	6	2	6	6	5	6	7	6	3	7	3	6
126	7	5	5	7	5	5	7	5	5	7	5	5
127	7	5	5	7	5	5	7	5	5	7	5	7
128	6	1	6	7	2	5	4	1	5	5	4	2
129	6	4	3	4	2	5	5	3	4	6	2	5
130	5	4	4	5	4	5	5	4	4	5	4	4
131	7	7	4	7	7	4	6	6	6	6	6	6
132	4	5	4	5	6	6	6	6	6	5	5	5
133	7	4	4	7	4	4	7	4	6	7	5	6
134	7	4	6	6	4	7	7	7	6	7	5	5
135	6	5	6	7	6	7	7	6	6	7	6	5

Case Summaries

	AS2P	AS2S	AS3L	AS3P	AS3S	AS4L	AS4P	AS4S	PQ1L	PQ1P	PQ1S	PQ2L
1	4	4	3	5	3	6	6	6	2	2	2	6
2	7	4	6	7	3	6	7	4	4	7	3	4
3	2	2	2	4	4	4	4	3	3	7	3	2
4	5	5	4	4	4	5	5	5	4	4	4	4
5	5	5	5	5	5	5	5	5	5	5	5	5
6	5	4	3	6	4	4	6	4	4	5	4	5
7	2	2	2	4	4	4	3	3	3	2	2	4
8	4	4	4	4	4	4	4	4	6	6	6	6
9	5	6	6	6	6	5	5	6	6	6	6	6
10	7	6	6	6	6	6	7	6	6	7	7	7
11	4	4	4	4	4	5	4	4	5	5	5	5
12	2	2	2	2	2	4	4	4	4	4	4	4
13	2	2	5	4	7	2	2	2	2	2	2	3
14	2	2	5	4	7	2	2	2	2	2	2	3
15	6	4	4	6	4	4	6	4	4	6	4	4
16	6	3	4	6	3	4	6	3	5	6	3	2
17	6	6	6	6	6	6	6	6	6	6	6	6
18	6	7	5	5	6	6	6	7	5	5	6	6
19	3	3	3	3	3	3	3	3	3	3	3	3
20	6	6	4	4	4	4	4	4	4	4	4	4
21	7	7	5	5	5	6	6	6	7	7	7	5
22	4	6	6	6	6	6	6	6	4	5	6	6
23	6	6	5	5	5	6	4	4	5	5	5	6
24	6	5	6	6	4	6	6	4	5	6	4	5
25	6	6	6	6	6	4	4	4	3	3	4	3
26	6	6	6	6	6	4	3	4	6	6	6	5
27	6	2	6	6	3	6	7	2	1	6	2	1
28	5	7	6	6	7	7	6	7	6	6	7	6
29	2	2	6	7	7	4	4	4	4	4	4	4
30	6	7	7	7	6	5	6	7	7	5	5	6
31	6	7	6	6	7	6	6	7	6	6	7	6
32	5	4	4	6	3	6	6	6	2	2	2	2
33	6	6	6	6	6	5	5	5	4	4	4	4
34	6	6	6	6	5	6	5	5	6	5	5	6
35	6	4	4	4	5	6	5	4	4	4	6	6
36	5	4	5	6	4	4	5	4	2	6	4	4
37	6	4	7	3	6	4	4	5	3	4	5	5
38	6	6	6	6	6	7	7	7	6	6	6	6
39	6	6	5	5	6	6	6	5	6	6	6	6
40	7	6	6	6	7	6	6	6	6	7	6	6
41	5	6	6	6	6	6	6	6	6	5	5	7
42	2	2	3	3	3	2	2	2	1	1	1	2
43	6	6	6	5	7	7	6	6	6	7	6	7
44	5	3	6	7	3	5	6	3	6	7	2	7
45	6	6	7	6	7	5	6	6	6	6	6	7
46	6	7	5	7	6	5	6	6	6	7	6	5
47	6	6	6	6	6	5	5	5	6	6	6	6
48	6	6	6	6	6	6	6	6	4	4	4	4
49	6	6	6	6	6	4	4	6	3	3	2	3
50	2	6	6	6	6	6	6	6	6	7	6	7
51	7	5	6	7	6	5	7	5	4	5	4	5
52	5	5	5	5	5	5	5	5	5	6	6	6
53	6	6	5	5	4	6	5	2	2	2	2	2
54	7	7	4	5	4	4	6	4	3	3	3	4
55	5	6	6	6	6	4	4	4	5	6	5	4
56	6	6	4	4	4	5	5	6	4	4	4	6

Case Summaries

	AS2P	AS2S	AS3L	AS3P	AS3S	AS4L	AS4P	AS4S	PQ1L	PQ1P	PQ1S	PQ2L
57	6	6	6	6	6	6	6	4	6	6	3	6
58	6	6	5	4	4	3	2	4	2	7	2	6
59	7	7	7	7	7	7	7	7	7	7	7	7
60	5	5	5	5	5	4	6	4	4	4	4	3
61	6	6	5	6	6	6	6	6	4	6	3	5
62	6	6	7	6	6	5	5	6	6	6	5	6
63	6	3	6	6	2	6	5	5	5	5	4	3
64	3	3	6	7	6	6	6	5	6	6	6	5
65	4	6	6	6	6	5	5	4	5	5	4	5
66	6	6	6	6	6	6	6	5	4	4	4	4
67	7	4	6	7	5	6	6	5	5	6	4	5
68	7	3	7	7	4	6	6	3	6	6	5	7
69	5	5	2	2	2	2	2	2	3	5	5	4
70	7	6	6	7	6	5	7	6	2	7	3	3
71	6	6	6	6	6	6	6	6	6	6	2	6
72	6	5	5	6	6	4	5	6	4	5	5	6
73	4	4	7	4	4	5	5	5	3	3	3	6
74	6	5	6	5	4	6	4	4	7	5	5	6
75	7	2	4	7	2	5	7	2	1	7	2	1
76	6	4	4	6	5	5	6	6	6	5	5	7
77	7	1	7	7	1	7	7	1	7	7	1	7
78	5	6	5	6	5	5	6	5	4	6	4	6
79	2	4	5	6	4	4	6	4	4	6	4	4
80	6	1	7	6	1	7	6	1	7	6	1	6
81	1	7	4	7	4	4	7	5	1	1	1	1
82	7	6	6	7	6	6	7	6	6	6	6	7
83	6	6	6	6	6	6	6	4	6	6	4	6
84	6	4	5	6	5	4	4	4	4	5	4	5
85	6	5	5	6	5	6	6	6	4	4	4	4
86	7	6	7	7	7	7	6	6	6	6	1	7
87	6	6	5	6	4	5	4	3	4	5	3	3
88	2	3	2	1	2	1	2	3	2	1	2	2
89	7	6	6	6	6	5	5	7	6	6	6	7
90	6	5	6	5	6	5	6	6	5	7	6	6
91	6	5	6	6	6	6	6	6	5	7	6	5
92	5	5	5	6	5	6	3	6	3	6	5	5
93	5	6	5	5	7	5	6	6	6	5	5	6
94	3	1	2	2	1	2	2	2	1	2	2	2
95	6	5	5	5	5	5	5	6	4	6	6	5
96	6	6	5	5	5	5	5	5	5	5	5	5
97	6	6	4	6	6	5	6	5	6	5	6	6
98	6	6	4	6	6	2	5	5	6	6	6	6
99	6	6	6	6	6	6	6	6	6	6	6	5
100	6	5	6	5	6	5	6	7	5	7	6	5
101	6	6	6	7	6	6	6	7	5	5	5	5
102	6	6	4	6	6	5	5	5	6	6	6	6
103	5	6	6	6	6	5	7	6	5	6	5	6
104	6	6	7	7	5	6	6	5	5	5	5	5
105	6	5	6	7	6	6	6	6	5	6	6	6
106	6	6	7	6	5	6	5	6	5	6	6	5
107	7	4	7	6	4	6	6	4	6	6	4	6
108	5	5	6	5	5	7	5	6	6	5	5	5
109	6	6	5	6	5	6	7	6	6	6	6	6
110	2	2	2	4	4	4	4	3	3	7	3	2
111	4	4	4	4	4	5	4	4	5	5	5	5
112	7	4	6	7	3	6	7	4	4	7	3	4

Case Summaries

	AS2P	AS2S	AS3L	AS3P	AS3S	AS4L	AS4P	AS4S	PQ1L	PQ1P	PQ1S	PQ2L
113	5	2	4	4	4	3	5	3	6	6	6	2
114	5	3	6	7	3	5	6	3	6	7	2	7
115	2	2	5	4	7	2	2	2	2	2	2	3
116	5	5	6	6	6	6	6	6	6	6	6	6
117	6	6	6	5	7	7	6	6	6	7	6	7
118	2	2	2	2	2	4	4	4	4	4	4	4
119	5	5	6	6	6	5	5	5	6	6	6	5
120	6	6	5	5	5	6	6	6	5	5	5	6
121	6	6	6	6	6	6	6	6	6	6	6	6
122	6	6	6	6	6	6	6	6	5	5	5	5
123	6	6	6	6	6	6	6	6	6	6	6	6
124	5	5	5	5	5	5	5	5	3	3	3	4
125	7	6	6	7	5	7	7	6	5	6	5	6
126	7	5	4	7	3	4	7	3	5	7	3	2
127	7	5	4	7	5	4	7	5	3	7	2	2
128	2	1	6	6	3	4	4	2	5	6	1	4
129	7	1	4	6	2	6	3	2	4	7	1	6
130	4	4	4	4	4	4	5	4	5	5	4	4
131	6	6	6	6	6	7	7	7	5	7	7	6
132	6	6	6	6	6	6	5	5	5	4	5	5
133	7	5	5	7	4	4	7	4	3	7	3	2
134	5	5	6	6	6	4	4	4	4	4	4	4
135	7	6	6	7	6	6	7	6	6	7	6	7

Case Summaries

	PQ2P	PQ2S	PQ3L	PQ3P	PQ3S	LO1L	LO1P	LO1S	LO2L	LO2P	LO2S	LO3L
1	6	5	4	4	2	6	7	1	4	4	4	3
2	7	3	4	7	5	2	7	2	1	7	2	4
3	7	2	4	7	2	1	7	1	1	7	1	4
4	4	4	4	4	4	5	5	5	4	4	4	4
5	5	5	5	5	5	5	5	5	5	5	5	5
6	6	4	5	6	3	5	5	3	5	5	3	4
7	4	4	5	5	4	2	1	2	2	2	2	2
8	6	6	6	6	6	6	7	6	5	7	5	5
9	6	5	5	5	7	7	7	6	6	6	5	6
10	7	6	6	6	7	6	6	6	6	6	6	7
11	6	4	7	7	4	4	4	4	7	7	4	7
12	4	4	4	4	4	3	3	3	4	4	4	4
13	6	3	5	5	5	2	2	1	1	5	1	2
14	6	3	5	5	5	2	2	1	1	5	1	2
15	6	4	4	6	4	1	6	1	1	6	1	4
16	6	3	5	6	3	4	6	3	5	6	3	4
17	6	6	6	6	6	6	6	6	6	6	6	6
18	6	7	5	6	6	6	3	5	6	3	5	6
19	3	3	3	3	3	3	3	3	3	3	3	2
20	4	4	4	4	4	2	6	2	2	6	4	6
21	5	5	6	6	6	7	7	7	5	5	5	3
22	6	5	6	5	6	5	6	6	5	6	5	5
23	6	6	5	4	4	6	5	5	6	4	4	7
24	6	4	6	6	4	5	6	3	5	6	2	6
25	3	4	3	3	4	3	5	3	2	4	5	4
26	6	5	6	6	5	5	6	5	6	6	6	6
27	7	2	4	6	6	6	6	6	1	6	6	1
28	7	6	5	7	6	4	7	4	5	7	5	4
29	6	4	4	4	4	2	2	2	2	2	2	4
30	6	6	5	4	6	6	6	5	7	5	3	6
31	6	7	6	6	7	6	6	7	6	6	7	5
32	4	1	2	5	2	1	4	1	1	5	1	1
33	4	4	2	6	4	2	5	2	2	5	2	4
34	5	6	6	5	6	6	5	5	6	6	2	6
35	6	6	6	6	2	4	2	1	4	1	5	4
36	5	4	4	6	4	2	6	5	2	6	4	4
37	7	7	5	7	7	4	6	7	6	6	6	4
38	6	6	6	6	6	4	7	4	4	5	4	5
39	5	7	5	6	6	6	6	6	6	5	6	5
40	7	7	6	6	7	7	7	7	7	7	6	6
41	7	5	6	6	6	6	6	6	6	6	6	5
42	1	1	2	2	2	2	2	2	1	1	1	2
43	7	6	6	7	7	6	6	6	6	6	6	5
44	6	2	6	6	2	6	6	1	5	5	1	6
45	7	6	5	6	7	6	6	6	7	7	6	6
46	6	6	6	6	6	7	6	7	6	6	6	6
47	6	6	6	6	6	6	6	6	6	6	6	6
48	4	4	4	4	4	2	2	2	2	2	2	4
49	2	3	5	5	5	6	6	6	6	6	6	5
50	7	6	6	7	5	6	6	6	7	7	6	6
51	7	5	6	7	6	5	7	4	4	7	4	6
52	6	6	6	6	6	6	6	5	4	5	5	5
53	2	4	4	4	4	4	4	2	2	6	2	2
54	4	4	6	6	5	5	5	5	3	4	2	6
55	6	5	6	6	6	4	4	4	7	7	7	3
56	6	4	6	6	4	6	6	2	6	6	2	6

Case Summaries

	PQ2P	PQ2S	PQ3L	PQ3P	PQ3S	LO1L	LO1P	LO1S	LO2L	LO2P	LO2S	LO3L
57	6	3	6	6	3	6	7	3	5	6	1	6
58	6	3	5	6	4	1	1	3	2	2	1	5
59	7	7	7	7	7	7	7	7	7	7	7	3
60	4	3	5	5	4	1	4	1	2	4	1	3
61	4	6	5	5	5	6	5	6	5	6	2	3
62	6	6	6	6	6	6	6	6	6	6	2	5
63	5	3	4	4	3	1	7	1	2	2	2	2
64	7	4	5	6	4	6	7	4	2	6	6	4
65	5	6	6	7	6	4	6	5	6	6	5	6
66	4	4	4	4	4	6	6	4	6	6	4	6
67	6	4	6	6	5	4	6	5	4	6	4	5
68	7	6	7	6	7	7	7	2	6	6	6	6
69	4	4	1	2	3	3	3	3	1	1	1	2
70	7	3	5	7	5	2	7	3	1	7	3	1
71	6	2	6	6	2	6	6	2	6	6	2	6
72	6	5	6	6	6	5	7	5	5	7	6	5
73	6	4	5	5	5	6	6	4	7	7	2	6
74	4	5	7	5	5	6	6	4	6	5	5	7
75	7	2	4	7	1	1	7	1	1	7	1	1
76	5	4	5	6	5	5	6	5	6	7	4	5
77	7	1	7	7	1	4	4	1	7	7	1	7
78	6	5	5	6	4	2	5	5	4	6	4	4
79	7	4	5	7	4	4	5	4	6	6	1	5
80	7	1	6	7	1	6	7	1	7	7	1	7
81	1	1	1	1	1	1	1	1	1	1	1	1
82	6	6	7	6	6	5	7	5	2	7	2	6
83	6	4	6	6	4	6	6	4	6	6	4	6
84	6	5	5	5	5	3	6	3	5	6	4	4
85	4	4	4	4	4	3	3	3	2	5	2	3
86	7	2	6	6	6	6	6	6	2	6	2	2
87	5	3	4	5	2	4	6	2	1	5	1	4
88	2	3	2	1	2	2	2	1	1	1	1	2
89	6	6	6	5	6	6	6	6	6	7	5	6
90	6	6	6	5	5	5	6	5	6	6	5	6
91	6	6	6	6	6	6	5	6	6	5	5	7
92	6	5	6	6	6	6	6	6	5	5	5	6
93	6	6	7	6	7	7	5	6	6	6	5	6
94	1	1	2	1	2	3	1	1	2	2	2	2
95	7	6	6	7	5	6	7	5	6	6	6	5
96	5	5	5	6	6	6	6	6	6	6	6	6
97	6	6	6	6	6	6	6	6	6	6	6	6
98	6	6	6	6	6	6	6	6	6	6	6	6
99	6	6	6	6	6	6	6	6	6	6	6	6
100	6	6	6	6	6	6	6	5	6	6	6	6
101	5	5	5	5	5	5	6	5	7	6	6	7
102	6	6	6	6	6	6	6	6	6	6	6	6
103	6	6	6	5	5	5	6	7	6	6	6	5
104	6	6	6	6	5	5	6	7	6	5	7	4
105	5	5	7	6	6	5	7	6	6	6	5	6
106	6	5	5	7	6	6	6	6	6	6	6	6
107	6	5	5	6	6	5	5	6	5	5	6	6
108	7	6	5	7	6	6	5	6	6	5	5	5
109	5	7	5	6	6	5	6	6	6	6	6	6
110	7	2	4	7	2	1	7	1	1	7	1	4
111	6	4	7	7	4	4	4	4	7	7	4	7
112	7	3	4	7	5	2	7	2	1	7	2	4

Case Summaries

	PQ2P	PQ2S	PQ3L	PQ3P	PQ3S	LO1L	LO1P	LO1S	LO2L	LO2P	LO2S	LO3L
113	2	2	6	6	5	4	4	2	6	7	1	4
114	6	2	6	6	2	6	6	1	5	5	1	6
115	6	3	5	5	5	2	2	1	1	5	1	2
116	6	6	5	5	5	4	4	4	6	5	5	3
117	7	6	6	7	7	6	6	6	6	6	6	5
118	4	4	4	4	4	3	3	3	4	4	4	4
119	5	5	6	6	6	5	5	5	6	6	6	5
120	6	6	5	5	5	6	6	6	6	6	6	4
121	6	6	6	6	6	4	4	4	5	5	5	5
122	5	5	5	5	5	5	5	5	4	4	4	4
123	6	6	6	6	6	6	6	6	6	6	6	6
124	4	4	4	4	4	3	3	3	2	2	2	2
125	7	4	6	6	4	6	6	4	5	6	4	5
126	7	3	2	7	3	2	7	3	2	7	3	2
127	7	2	2	7	2	2	7	2	2	7	2	2
128	3	3	5	5	2	6	6	1	7	7	1	6
129	6	2	4	7	1	5	5	1	6	6	2	4
130	4	4	5	6	3	3	3	3	4	5	6	4
131	7	6	7	7	7	7	7	7	6	6	6	7
132	4	6	6	4	6	5	4	6	4	6	7	3
133	7	3	2	7	2	2	7	2	2	7	2	4
134	4	4	6	6	4	7	7	1	7	7	1	6
135	7	6	7	6	6	4	7	5	4	7	5	6

Case Summaries

	LO3P	LO3S	LO4L	LO4P	LO4S	BE1L	BE1P	BE1S	BE2L	BE2P	BE2S	BE3L
1	5	1	4	7	1	5	7	2	2	5	2	4
2	7	3	4	7	3	4	7	3	2	7	3	2
3	7	2	1	7	1	2	7	2	2	7	2	2
4	4	4	4	4	4	5	5	5	5	5	5	4
5	5	5	5	5	5	5	5	5	5	5	5	5
6	6	3	4	5	3	4	6	3	4	5	3	4
7	2	2	3	3	3	5	5	4	3	4	4	4
8	6	4	4	4	4	4	4	4	4	7	4	4
9	6	6	6	6	7	6	6	6	6	6	6	6
10	7	6	7	7	6	7	6	7	6	7	6	7
11	6	4	7	6	4	5	6	5	6	6	4	6
12	4	4	4	4	4	4	4	4	4	4	4	4
13	4	2	2	2	2	2	2	2	2	5	2	2
14	4	2	2	2	2	2	2	2	2	5	2	1
15	6	4	4	6	4	4	6	4	2	6	2	2
16	6	3	4	6	3	4	6	3	2	6	3	2
17	5	5	5	5	5	5	5	5	5	5	5	5
18	3	6	6	5	6	5	5	6	5	5	7	5
19	2	2	2	2	2	2	2	2	2	2	2	2
20	6	4	2	6	4	4	6	4	4	6	4	4
21	3	3	2	2	2	3	3	3	2	2	2	3
22	6	5	5	7	4	6	7	6	6	7	5	6
23	6	5	6	4	4	6	5	5	6	5	5	6
24	6	2	6	6	2	6	6	2	6	6	2	6
25	4	3	4	4	4	4	4	4	4	5	4	6
26	6	6	5	6	5	5	5	5	6	5	6	5
27	7	2	1	7	2	1	6	2	7	6	2	1
28	7	6	5	7	6	4	7	6	4	7	4	4
29	4	4	4	4	4	2	6	4	4	7	3	4
30	7	5	5	6	6	5	5	7	7	6	6	6
31	6	7	6	6	7	6	6	7	6	6	7	5
32	5	1	1	5	1	1	5	1	1	5	1	1
33	6	2	4	6	2	4	6	2	4	6	2	2
34	2	4	6	2	4	6	4	3	2	6	3	1
35	4	4	4	4	4	4	4	4	2	4	2	2
36	5	3	4	4	4	3	6	4	2	6	4	4
37	6	6	3	5	4	2	4	3	1	3	2	2
38	6	5	4	5	4	6	6	6	6	6	6	6
39	6	5	5	6	6	6	5	5	6	6	6	6
40	7	6	6	7	6	7	7	6	7	6	6	7
41	5	5	5	5	6	6	6	7	6	6	5	6
42	1	1	2	1	1	1	2	2	1	2	2	1
43	5	6	6	6	7	6	6	6	6	6	6	6
44	5	2	6	5	2	6	6	2	6	6	2	7
45	6	6	6	7	7	6	7	6	5	6	5	6
46	6	6	6	7	6	6	7	6	6	6	6	5
47	6	6	6	6	6	6	6	6	6	6	6	6
48	4	4	4	4	4	4	4	4	4	4	4	4
49	6	6	6	6	5	5	5	5	5	5	5	6
50	6	7	6	7	6	7	6	7	6	6	6	6
51	7	4	7	7	4	5	7	4	5	7	4	6
52	4	4	4	5	4	4	5	4	5	6	5	6
53	6	2	2	6	4	2	7	2	2	7	6	2
54	6	4	4	4	4	5	5	3	6	6	4	4
55	4	4	6	6	5	6	6	5	6	6	5	5
56	6	2	4	4	4	6	6	4	6	6	4	4

Case Summaries

	LO3P	LO3S	LO4L	LO4P	LO4S	BE1L	BE1P	BE1S	BE2L	BE2P	BE2S	BE3L
57	7	2	6	6	4	6	6	2	6	6	3	6
58	1	5	3	6	3	5	4	1	6	3	3	7
59	3	3	3	3	3	7	7	7	7	7	7	7
60	5	3	2	5	2	2	3	2	3	6	3	3
61	6	4	3	3	4	5	3	5	5	4	5	5
62	5	5	3	2	3	6	6	5	6	6	5	6
63	3	2	2	3	1	3	3	2	3	3	1	3
64	7	6	3	7	6	4	7	6	4	6	6	5
65	6	5	4	5	5	6	6	6	6	6	6	5
66	6	4	4	4	4	4	4	4	6	6	4	6
67	5	4	4	5	4	6	6	5	6	6	5	6
68	4	2	4	3	4	7	6	6	7	7	4	6
69	1	2	3	3	3	2	1	2	3	3	4	1
70	7	2	1	7	2	1	7	2	1	7	3	1
71	6	2	4	4	4	6	4	4	6	6	6	6
72	6	5	4	7	6	5	7	6	6	7	7	6
73	4	5	4	4	4	6	6	2	6	6	4	6
74	5	5	6	5	4	7	6	5	6	5	5	6
75	7	1	1	7	1	1	7	1	1	7	1	1
76	6	4	5	4	5	5	6	6	6	6	5	5
77	7	1	7	7	1	7	7	1	7	7	1	7
78	5	5	5	6	4	5	5	5	3	5	5	4
79	1	1	5	1	1	7	1	1	7	1	1	7
80	7	1	7	7	1	5	7	1	7	7	1	7
81	1	1	1	1	1	2	2	1	1	1	1	1
82	7	6	6	7	6	5	7	6	5	7	5	6
83	6	4	6	6	4	6	6	4	6	6	4	6
84	5	4	4	5	4	5	7	5	5	7	5	5
85	3	3	2	2	2	5	5	5	4	4	4	5
86	6	5	6	6	6	6	6	6	6	6	6	2
87	5	1	4	6	1	5	3	6	3	5	3	3
88	1	2	2	1	2	1	2	2	2	1	3	2
89	5	6	5	6	6	6	5	6	7	6	7	6
90	6	6	5	5	5	5	6	6	6	6	6	6
91	6	5	6	6	5	5	6	6	6	6	5	6
92	6	6	6	6	5	6	6	6	5	5	5	6
93	7	6	5	7	5	6	6	6	6	6	5	6
94	2	3	1	2	3	2	3	3	3	2	1	2
95	6	5	5	5	6	5	5	5	6	6	5	6
96	6	6	6	6	6	6	6	6	6	6	6	5
97	6	6	6	6	6	6	6	6	6	6	6	6
98	6	6	6	6	6	6	6	6	6	6	6	6
99	6	6	6	6	6	5	6	6	6	6	6	5
100	6	7	5	5	6	5	7	6	6	6	6	6
101	5	5	7	6	6	7	7	6	5	7	6	6
102	6	6	6	6	6	6	6	6	6	6	6	6
103	5	6	6	6	6	6	7	6	5	6	5	6
104	6	6	7	7	6	6	6	6	6	6	5	5
105	6	6	7	6	6	5	5	6	5	6	7	5
106	6	6	7	6	6	6	7	6	6	6	5	6
107	7	7	7	6	6	6	6	6	3	7	7	5
108	6	5	7	6	6	7	6	6	7	6	5	7
109	7	6	6	6	5	7	6	6	6	6	6	5
110	7	2	1	7	1	3	3	3	3	3	3	3
111	6	4	7	6	4	5	6	5	6	6	4	6
112	7	5	4	7	5	4	7	5	2	7	3	2

Case Summaries

	LO3P	LO3S	LO4L	LO4P	LO4S	BE1L	BE1P	BE1S	BE2L	BE2P	BE2S	BE3L
113	4	4	3	5	1	4	7	1	5	7	2	2
114	5	2	6	5	2	6	6	2	6	6	2	7
115	4	2	2	2	2	2	2	2	2	5	2	1
116	3	3	3	3	3	3	3	3	3	3	3	5
117	5	6	6	6	7	6	6	6	6	6	6	6
118	4	4	4	4	4	4	4	4	4	4	4	4
119	5	5	6	6	6	5	5	5	6	6	6	5
120	4	4	4	4	4	5	5	5	5	5	5	5
121	5	5	5	5	5	5	5	5	5	5	5	5
122	4	4	4	4	4	4	4	4	5	5	5	3
123	6	6	6	6	6	6	6	6	6	6	6	6
124	2	2	2	2	2	2	2	2	2	2	2	3
125	6	4	5	6	3	6	6	3	6	6	3	6
126	7	4	3	7	4	3	7	4	4	7	4	4
127	7	2	2	4	2	2	4	2	2	4	3	2
128	6	2	4	4	4	5	5	2	6	7	2	4
129	7	2	5	5	1	4	6	1	6	7	1	5
130	4	4	4	4	4	5	6	3	5	6	3	5
131	7	7	7	7	7	3	7	2	3	7	2	3
132	4	4	4	4	4	4	4	4	4	6	3	4
133	7	2	4	7	2	4	7	2	2	2	7	2
134	6	4	6	6	4	7	7	4	7	7	4	7
135	7	6	4	7	6	7	7	6	6	7	6	6

Case Summaries

	BE3P	BE3S	BE4L	BE4P	BE4S
1	5	4	4	5	4
2	7	3	2	7	3
3	7	2	2	7	2
4	4	4	5	5	5
5	5	5	5	5	5
6	6	3	4	6	3
7	4	4	5	5	4
8	7	4	4	7	4
9	6	6	5	5	6
10	6	6	7	7	7
11	7	4	7	7	4
12	4	4	4	4	4
13	2	3	5	6	2
14	2	1	5	6	2
15	6	2	4	6	4
16	6	3	3	6	3
17	5	5	5	5	5
18	5	5	5	5	5
19	2	2	2	2	2
20	6	4	4	6	4
21	3	3	2	2	2
22	6	5	6	6	5
23	6	6	6	5	5
24	6	2	6	6	2
25	6	5	5	6	3
26	6	5	4	4	4
27	7	2	1	6	2
28	7	4	4	7	4
29	4	4	4	4	4
30	5	5	7	6	6
31	6	7	6	6	7
32	5	1	1	5	1
33	2	2	4	6	2
34	2	2	5	6	5
35	4	2	4	4	4
36	6	5	4	6	5
37	3	2	3	5	5
38	6	6	6	6	6
39	6	6	6	6	6
40	6	7	7	7	7
41	6	7	6	6	7
42	2	2	3	1	1
43	7	6	6	6	7
44	6	1	6	6	2
45	6	6	6	6	6
46	6	7	6	6	6
47	6	6	6	6	6
48	4	4	4	4	4
49	6	5	3	2	3
50	6	7	6	6	6
51	7	5	6	7	5
52	6	4	6	6	4
53	7	2	2	7	2
54	4	4	3	3	3
55	5	5	6	6	5
56	4	4	4	6	4

Case Summaries

	BE3P	BE3S	BE4L	BE4P	BE4S
57	6	3	5	5	4
58	6	2	1	5	5
59	7	7	7	7	7
60	5	4	1	5	1
61	4	5	6	4	5
62	6	5	6	6	5
63	3	1	4	3	4
64	6	6	5	6	6
65	6	4	6	7	6
66	6	6	6	6	6
67	6	5	5	6	5
68	5	5	6	4	3
69	2	3	2	1	2
70	7	3	1	7	3
71	6	6	6	6	6
72	6	6	5	6	5
73	4	4	6	6	6
74	6	6	6	5	5
75	7	1	1	7	1
76	7	5	6	7	5
77	7	1	7	7	1
78	6	6	5	5	5
79	1	1	7	1	1
80	7	1	7	7	1
81	1	1	1	1	1
82	7	6	6	7	5
83	6	4	6	6	4
84	7	5	5	7	5
85	5	5	4	4	4
86	2	2	4	4	4
87	5	2	4	6	3
88	2	3	3	3	3
89	5	6	7	5	6
90	6	5	5	7	7
91	6	6	7	5	6
92	6	6	6	6	6
93	6	5	7	6	5
94	2	2	2	1	2
95	6	5	5	5	6
96	6	5	6	6	6
97	6	6	6	6	6
98	6	6	6	6	6
99	6	6	6	6	6
100	6	6	7	6	5
101	6	7	6	6	6
102	6	6	6	6	6
103	6	5	6	5	6
104	7	5	6	7	6
105	6	6	6	7	6
106	6	5	6	5	5
107	6	6	6	6	7
108	6	7	7	6	6
109	6	6	5	6	6
110	3	3	3	3	3
111	7	4	7	7	4
112	7	3	2	7	3

Case Summaries

	BE3P	BE3S	BE4L	BE4P	BE4S
113	5	2	4	5	4
114	6	1	6	6	2
115	2	3	5	6	2
116	5	5	5	5	5
117	7	6	6	6	7
118	4	4	4	4	4
119	5	5	6	6	6
120	5	5	5	5	5
121	5	5	5	5	5
122	3	3	5	5	5
123	6	6	6	6	6
124	3	3	3	3	3
125	6	3	6	6	3
126	7	4	4	7	4
127	4	3	2	4	3
128	4	4	3	5	1
129	5	2	4	6	2
130	5	4	5	6	4
131	7	2	3	7	2
132	4	4	4	4	4
133	7	2	2	7	2
134	7	4	6	6	4
135	6	6	6	7	6

Regression

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	Family, Advertising ^a	.	Enter

a. All requested variables entered.

b. Dependent Variable: Brand awareness

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.711 ^a	.505	.497	3.882

a. Predictors: (Constant), Family, Advertising

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	2013.453	2	1006.727	66.811	.000 ^a
	Residual	1973.957	131	15.068		
	Total	3987.410	133			

a. Predictors: (Constant), Family, Advertising

b. Dependent Variable: Brand awareness

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients		t	Sig.
		B	Std. Error	Beta			
1	(Constant)	7.018	2.190			3.205	.002
	Advertising	.202	.064	.203		3.165	.002
	Family	.271	.028	.626		9.773	.000

a. Dependent Variable: Brand awareness

Regression

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	Family, Advertising ^a	.	Enter

a. All requested variables entered.

b. Dependent Variable: Brand association

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.687 ^a	.471	.463	5.440

a. Predictors: (Constant), Family, Advertising

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	3456.376	2	1728.188	58.402	.000 ^a
	Residual	3876.420	131	29.591		
	Total	7332.796	133			

a. Predictors: (Constant), Family, Advertising

b. Dependent Variable: Brand association

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients		t	Sig.
		B	Std. Error	Beta			
1	(Constant)	9.934	3.068			3.238	.002
	Advertising	.327	.089	.242		3.660	.000
	Family	.339	.039	.578		8.723	.000

a. Dependent Variable: Brand association

Regression

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	Promotion, Family, Price, Advertising	.	Enter

a. All requested variables entered.

b. Dependent Variable: Perceived quality

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.696 ^a	.484	.468	4.525

a. Predictors: (Constant), Promotion, Family, Price, Advertising

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	2477.206	4	619.302	30.248	.000 ^a
	Residual	2641.123	129	20.474		
	Total	5118.329	133			

a. Predictors: (Constant), Promotion, Family, Price, Advertising

b. Dependent Variable: Perceived quality

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients		Sig.
		B	Std. Error	Beta	t	
1	(Constant)	1.396	2.873		.486	.628
	Advertising	.157	.076	.139	2.063	.041
	Family	.300	.033	.611	9.222	.000
	Price	.091	.058	.103	1.564	.120
	Promotion	.060	.062	.062	.962	.338

a. Dependent Variable: Perceived quality

Regression

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	Perceived quality, Brand association, ^a Brand awareness	.	Enter

a. All requested variables entered.

b. Dependent Variable: Brand loyalty

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.821 ^a	.674	.666	5.477

a. Predictors: (Constant), Perceived quality, Brand association, Brand awareness

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	8116.796	3	2705.599	90.179	.000 ^a
	Residual	3930.336	131	30.003		
	Total	12047.132	134			

a. Predictors: (Constant), Perceived quality, Brand association, Brand awareness

b. Dependent Variable: Brand loyalty

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients		t	Sig.
		B	Std. Error	Beta			
1	(Constant)	-2.610	2.762			-.945	.346
	Brand awareness	.243	.150	.140		1.616	.109
	Brand association	.130	.104	.101		1.243	.216
	Perceived quality	.976	.114	.638		8.567	.000

a. Dependent Variable: Brand loyalty

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.882	3

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
AD1L	11.04	6.117	.783	.821
AD2L	11.05	6.602	.777	.832
AD3L	11.36	5.649	.763	.845

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
16.73	13.006	3.606	3

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.835	3

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
AD1P	10.84	5.406	.702	.766
AD2P	10.66	5.883	.743	.743
AD3P	11.19	4.764	.672	.812

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
16.34	11.122	3.335	3

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.835	3

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
AD1S	10.69	4.559	.758	.708
AD2S	10.78	5.114	.688	.781
AD3S	11.08	4.643	.649	.822

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
16.27	9.917	3.149	3

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.755	3

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
PR1L	8.62	8.834	.655	.591
PR2L	8.81	10.092	.464	.807
PR3L	9.05	8.826	.645	.602

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
13.24	18.544	4.306	3

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.687	3

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
PR1P	8.87	7.475	.628	.422
PR2P	9.00	9.328	.361	.771
PR3P	9.01	8.410	.536	.551

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
13.44	16.352	4.044	3

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.653	3

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
PR1S	8.32	7.069	.544	.447
PR2S	8.67	7.699	.356	.713
PR3S	8.58	7.634	.510	.501

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
12.79	14.319	3.784	3

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.864	3

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
PM4L	6.47	6.953	.697	.852
PM5L	6.74	6.985	.775	.778
PM6L	6.70	6.974	.755	.796

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
9.96	14.685	3.832	3

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.885	3

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
PM4P	6.76	7.156	.773	.840
PM5P	7.07	7.636	.781	.834
PM6P	6.85	7.202	.776	.837

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
10.34	15.599	3.950	3

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.883	3

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
PM4S	7.03	7.775	.737	.864
PM5S	7.33	7.266	.784	.823
PM6S	7.17	7.486	.796	.812

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
10.76	15.958	3.995	3

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.924	6

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
FA1L	22.68	49.920	.739	.916
FA2L	22.82	49.983	.788	.909
FA3L	22.80	47.549	.806	.907
FA4L	23.66	48.107	.784	.910
FA5L	23.00	50.104	.802	.908
FA6L	23.30	49.762	.773	.911

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
27.65	69.841	8.357	6

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.896	6

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
FA1P	26.21	38.076	.688	.885
FA2P	26.61	35.912	.730	.877
FA3P	26.41	35.662	.712	.879
FA4P	27.59	31.006	.714	.885
FA5P	26.88	35.001	.761	.872
FA6P	27.34	32.077	.783	.867

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
32.21	48.837	6.988	6

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	134	99.3
	Excluded ^a	1	.7
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.896	6

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
FA1S	21.88	57.790	.772	.869
FA2S	22.05	57.343	.810	.864
FA3S	21.90	59.809	.736	.875
FA4S	22.54	58.596	.523	.919
FA5S	22.15	60.624	.761	.873
FA6S	22.50	58.026	.808	.864

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
26.60	82.797	9.099	6

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.726	3

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
AW1L	11.04	5.028	.460	.804
AW2L	10.40	5.212	.727	.423
AW3L	10.21	7.036	.529	.681

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
15.83	11.396	3.376	3

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.839	3

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
AW1P	11.76	4.108	.669	.838
AW2P	11.56	4.591	.821	.664
AW3P	11.49	5.610	.660	.822

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
17.41	9.930	3.151	3

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.744	3

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
AW1S	10.44	7.591	.493	.860
AW2S	9.89	9.786	.735	.499
AW3S	9.70	11.762	.603	.663

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
15.01	19.373	4.401	3

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.820	4

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
AS1L	15.42	10.813	.641	.774
AS2L	15.55	10.205	.671	.760
AS3L	15.42	10.932	.702	.747
AS4L	15.56	11.920	.561	.809

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
20.65	18.393	4.289	4

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.818	4

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
AS1P	16.23	11.850	.567	.804
AS2P	16.67	9.940	.610	.792
AS3P	16.46	10.385	.752	.722
AS4P	16.71	10.580	.653	.765

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
22.02	17.917	4.233	4

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.882	4

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
AS1S	14.58	15.947	.713	.859
AS2S	14.61	14.778	.797	.826
AS3S	14.51	16.341	.722	.856
AS4S	14.70	16.180	.742	.849

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
19.47	27.042	5.200	4

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.874	3

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
PQ1L	10.02	7.007	.759	.821
PQ2L	9.76	6.570	.793	.791
PQ3L	9.53	8.131	.735	.848

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
14.66	15.316	3.914	3

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.880	3

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
PQ1P	11.13	6.221	.741	.862
PQ2P	10.87	6.559	.775	.825
PQ3P	10.84	7.078	.803	.808

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
16.42	14.052	3.749	3

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.917	3

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
PQ1S	9.16	9.078	.833	.880
PQ2S	9.03	9.148	.874	.847
PQ3S	8.84	9.461	.792	.914

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
13.52	19.938	4.465	3

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.907	4

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
LO1L	13.61	23.509	.751	.893
LO2L	13.66	20.211	.842	.863
LO3L	13.51	24.371	.793	.880
LO4L	13.69	23.694	.793	.879

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
18.16	39.565	6.290	4

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.893	4

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
LO1P	15.82	17.610	.745	.870
LO2P	15.72	18.084	.750	.868
LO3P	15.94	16.728	.844	.832
LO4P	16.07	17.591	.721	.879

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
21.19	30.048	5.482	4

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.930	4

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
LO1S	12.00	24.896	.832	.911
LO2S	12.17	25.157	.809	.919
LO3S	11.96	26.894	.867	.900
LO4S	11.96	26.842	.851	.905

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
16.03	45.074	6.714	4

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.935	4

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
BE1L	14.07	22.935	.854	.914
BE2L	14.10	21.974	.842	.918
BE3L	14.22	21.129	.883	.904
BE4L	14.00	23.254	.814	.926

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
18.80	38.848	6.233	4

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.919	4

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
BE1P	16.26	15.835	.833	.888
BE2P	16.11	16.607	.809	.897
BE3P	16.32	15.875	.807	.898
BE4P	16.18	16.550	.808	.897

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
21.62	28.073	5.298	4

Reliability

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	135	100.0
	Excluded ^a	0	.0
	Total	135	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.950	4

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
BE1S	12.70	23.019	.889	.931
BE2S	12.73	23.854	.871	.937
BE3S	12.73	23.589	.888	.932
BE4S	12.62	24.028	.868	.938

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
16.93	41.308	6.427	4

Frequencies

Frequency Table

GENDER					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	LAKI-LAKI	72	53.3	53.3	53.3
	PEREMPUAN	63	46.7	46.7	100.0
	Total	135	100.0	100.0	

UMUR					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	18 - 21 tahun	45	33.3	33.3	33.3
	22 - 25 ahun	64	47.4	47.4	80.7
	26 - 29 tahun	16	11.9	11.9	92.6
	30 - 35 tahun	10	7.4	7.4	100.0
	Total	135	100.0	100.0	

Regression

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Brand loyalty, Brand association, Brand awareness, Perceived quality ^a		Enter

a. All requested variables entered.

b. Dependent Variable: Brand equity

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.867 ^a	.752	.745	4.730

a. Predictors: (Constant), Brand loyalty, Brand association, Brand awareness, Perceived quality

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	8835.198	4	2208.800	98.722	.000 ^a
	Residual	2908.623	130	22.374		
	Total	11743.822	134			

a. Predictors: (Constant), Brand loyalty, Brand association, Brand awareness, Perceived quality

b. Dependent Variable: Brand equity

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	1.904	2.393		.796	.428
	Brand awareness	.055	.131	.032	.419	.676
	Brand association	.076	.091	.060	.842	.401
	Perceived quality	.248	.123	.164	2.020	.045
	Brand loyalty	.655	.075	.664	8.688	.000

a. Dependent Variable: Brand equity

Regression

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	Family, Advertising ^a	.	Enter

a. All requested variables entered.

b. Dependent Variable: Brand awareness

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.711 ^a	.505	.497	3.882

a. Predictors: (Constant), Family, Advertising

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	2013.453	2	1006.727	66.811	.000 ^a
	Residual	1973.957	131	15.068		
	Total	3987.410	133			

a. Predictors: (Constant), Family, Advertising

b. Dependent Variable: Brand awareness

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	7.018	2.190		3.205	.002
	Advertising	.202	.064	.203	3.165	.002
	Family	.271	.028	.626	9.773	.000

a. Dependent Variable: Brand awareness



Regression: LUX

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	Family, Advertising ^a	.	Enter

a. All requested variables entered.

b. Dependent Variable: Brand Awareness

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.693 ^a	.480	.472	2.45208

a. Predictors: (Constant), Family, Advertising

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	733.403	2	366.701	60.988	.000 ^a
	Residual	793.679	132	6.013		
	Total	1527.081	134			

a. Predictors: (Constant), Family, Advertising

b. Dependent Variable: Brand Awareness

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	5.656	1.106		5.113	.000
	Advertising	.206	.061	.220	3.382	.001
	Family	.244	.026	.603	9.282	.000

a. Dependent Variable: Brand Awareness

Regression: LUX

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	Family, Advertising ^a	.	Enter

a. All requested variables entered.

b. Dependent Variable: Brand Association

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.677 ^a	.458	.450	3.18033

a. Predictors: (Constant), Family, Advertising

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1129.523	2	564.761	55.837	.000 ^a
	Residual	1335.114	132	10.115		
	Total	2464.637	134			

a. Predictors: (Constant), Family, Advertising

b. Dependent Variable: Brand Association

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	8.054	1.435		5.614	.000
	Advertising	.252	.079	.212	3.200	.002
	Family	.303	.034	.590	8.902	.000

a. Dependent Variable: Brand Association

Regression: LUX

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Promotion, Family, Price, Advertising	.	Enter

a. All requested variables entered.

b. Dependent Variable: Perceived Quality

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.672 ^a	.451	.435	2.94293

a. Predictors: (Constant), Promotion, Family, Price, Advertising

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	926.416	4	231.604	26.742	.000 ^a
	Residual	1125.910	130	8.661		
	Total	2052.326	134			

a. Predictors: (Constant), Promotion, Family, Price, Advertising

b. Dependent Variable: Perceived Quality

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	3.609	1.530		2.358	.020
	Advertising	.122	.075	.112	1.625	.107
	Family	.290	.032	.620	9.101	.000
	Price	.021	.063	.024	.342	.733
	Promotion	.071	.068	.069	1.036	.302

a. Dependent Variable: Perceived Quality

Regression: LUX

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	Perceived Quality, Brand Association, ^a Brand Awareness	.	Enter

a. All requested variables entered.

b. Dependent Variable: Brand Loyalty

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.835 ^a	.698	.691	3.49678

a. Predictors: (Constant), Perceived Quality, Brand Association, Brand Awareness

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	3699.937	3	1233.312	100.864	.000 ^a
	Residual	1601.797	131	12.227		
	Total	5301.733	134			

a. Predictors: (Constant), Perceived Quality, Brand Association, Brand Awareness

b. Dependent Variable: Brand Loyalty

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients		t	Sig.
		B	Std. Error	Beta			
1	(Constant)	-3.861	1.562			-2.471	.015
	Brand Awareness	.215	.148	.116		1.457	.147
	Brand Association	.105	.114	.071		.921	.359
	Perceived Quality	1.122	.113	.698		9.888	.000

a. Dependent Variable: Brand Loyalty

Regression: LUX

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	Brand Loyalty, Brand Association, Brand Awareness, Perceived Quality	.	Enter

a. All requested variables entered.

b. Dependent Variable: Brand Equity

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.882 ^a	.778	.771	2.98210

a. Predictors: (Constant), Brand Loyalty, Brand Association, Brand Awareness, Perceived Quality

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	4049.523	4	1012.381	113.841	.000 ^a
	Residual	1156.077	130	8.893		
	Total	5205.600	134			

a. Predictors: (Constant), Brand Loyalty, Brand Association, Brand Awareness, Perceived Quality

b. Dependent Variable: Brand Equity

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients		Sig.
		B	Std. Error	Beta	t	
1	(Constant)	-1.434	1.363		-1.052	.295
	Brand Awareness	.422	.127	.229	3.325	.001
	Brand Association	.070	.097	.049	.725	.470
	Perceived Quality	.337	.128	.212	2.639	.009
	Brand Loyalty	.554	.075	.559	7.434	.000

a. Dependent Variable: Brand Equity

Regression: PEPSODENT

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	Family, Advertising ^a	.	Enter

a. All requested variables entered.

b. Dependent Variable: Brand Awareness

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.689 ^a	.474	.466	2.30166

a. Predictors: (Constant), Family, Advertising

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	631.305	2	315.653	59.584	.000 ^a
	Residual	699.287	132	5.298		
	Total	1330.593	134			

a. Predictors: (Constant), Family, Advertising

b. Dependent Variable: Brand Awareness

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	5.710	1.216		4.696	.000
	Advertising	.156	.061	.166	2.545	.012
	Family	.284	.029	.629	9.675	.000

a. Dependent Variable: Brand Awareness

Regression: PEPSODENT

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	Family, Advertising ^a	.	Enter

a. All requested variables entered.

b. Dependent Variable: Brand Association

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.619 ^a	.383	.374	3.35013

a. Predictors: (Constant), Family, Advertising

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	919.444	2	459.722	40.961	.000 ^a
	Residual	1481.489	132	11.223		
	Total	2400.933	134			

a. Predictors: (Constant), Family, Advertising

b. Dependent Variable: Brand Association

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	6.946	1.770		3.925	.000
	Advertising	.313	.089	.247	3.498	.001
	Family	.309	.043	.511	7.243	.000

a. Dependent Variable: Brand Association

Regression: PEPSODENT

Variables Entered/Removed^d

Model	Variables Entered	Variables Removed	Method
1	Promotion, Advertising, ^a Price, Family	.	Enter

a. All requested variables entered.

b. Dependent Variable: Perceived Quality

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.661 ^a	.437	.419	2.85677

a. Predictors: (Constant), Promotion, Advertising, Price, Family

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	821.989	4	205.497	25.180	.000 ^a
	Residual	1060.944	130	8.161		
	Total	1882.933	134			

a. Predictors: (Constant), Promotion, Advertising, Price, Family

b. Dependent Variable: Perceived Quality

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.630	1.740		.362	.718
	Advertising	.290	.078	.258	3.728	.000
	Family	.271	.036	.506	7.437	.000
	Price	.162	.062	.175	2.611	.010
	Promotion	.013	.063	.013	.201	.841

a. Dependent Variable: Perceived Quality

Regression: PEPSODENT

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	Perceived Quality, Brand Association, Brand Awareness ^a	.	Enter

a. All requested variables entered.

b. Dependent Variable: Brand Loyalty

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.779 ^a	.606	.597	3.47900

a. Predictors: (Constant), Perceived Quality, Brand Association, Brand Awareness

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	2440.821	3	813.607	67.221	.000 ^a
	Residual	1585.549	131	12.103		
	Total	4026.370	134			

a. Predictors: (Constant), Perceived Quality, Brand Association, Brand Awareness

b. Dependent Variable: Brand Loyalty

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients		Sig.
		B	Std. Error	Beta	t	
1	(Constant)	-1.896	1.774		-1.069	.287
	Brand Awareness	.301	.150	.173	2.000	.048
	Brand Association	.304	.106	.235	2.864	.005
	Perceived Quality	.679	.114	.464	5.943	.000

a. Dependent Variable: Brand Loyalty

Regression: PEPSODENT

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Brand Loyalty, Brand Association, Brand Awareness, Perceived Quality	.	Enter

a. All requested variables entered.

b. Dependent Variable: Brand Equity

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.809 ^a	.655	.644	3.16030

a. Predictors: (Constant), Brand Loyalty, Brand Association, Brand Awareness, Perceived Quality

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	2463.357	4	615.839	61.661	.000 ^a
	Residual	1298.377	130	9.988		
	Total	3761.733	134			

a. Predictors: (Constant), Brand Loyalty, Brand Association, Brand Awareness, Perceived Quality

b. Dependent Variable: Brand Equity

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients		t	Sig.
		B	Std. Error	Beta			
1	(Constant)	3.989	1.618			2.465	.015
	Brand Awareness	.050	.139	.030		.362	.718
	Brand Association	.107	.099	.086		1.078	.283
	Perceived Quality	.066	.117	.047		.562	.575
	Brand Loyalty	.711	.079	.736		8.963	.000

a. Dependent Variable: Brand Equity

Regression: SUNSILK

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	Family, Advertising ^a	.	Enter

a. All requested variables entered.

b. Dependent Variable: Brand Awareness

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.662 ^a	.439	.430	3.32256

a. Predictors: (Constant), Family, Advertising

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1138.766	2	569.383	51.577	.000 ^a
	Residual	1457.204	132	11.039		
	Total	2595.970	134			

a. Predictors: (Constant), Family, Advertising

b. Dependent Variable: Brand Awareness

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients		Sig.
		B	Std. Error	Beta	t	
1	(Constant)	2.445	1.543		1.584	.115
	Advertising	.358	.098	.256	3.653	.000
	Family	.254	.034	.523	7.455	.000

a. Dependent Variable: Brand Awareness

Regression: SUNSILK

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	Family, Advertising ^a	.	Enter

a. All requested variables entered.

b. Dependent Variable: Brand Association

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.703 ^a	.494	.486	3.72832

a. Predictors: (Constant), Family, Advertising

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1788.751	2	894.375	64.342	.000 ^a
	Residual	1834.849	132	13.900		
	Total	3623.600	134			

a. Predictors: (Constant), Family, Advertising

b. Dependent Variable: Brand Association

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients		t	Sig.
		B	Std. Error	Beta			
1	(Constant)	6.515	1.731			3.763	.000
	Advertising	.185	.110	.112		1.679	.095
	Family	.374	.038	.653		9.803	.000

a. Dependent Variable: Brand Association

Regression: SUNSILK

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Promotion, Price, Advertising, Family	.	Enter

a. All requested variables entered.

b. Dependent Variable: Perceived Quality

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.767 ^a	.589	.576	2.90653

a. Predictors: (Constant), Promotion, Price, Advertising, Family

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1573.472	4	393.368	46.564	.000 ^a
	Residual	1098.232	130	8.448		
	Total	2671.704	134			

a. Predictors: (Constant), Promotion, Price, Advertising, Family

b. Dependent Variable: Perceived Quality

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients		Sig.
		B	Std. Error	Beta	t	
1	(Constant)	1.532	1.525		1.005	.317
	Advertising	.050	.088	.035	.567	.572
	Family	.341	.031	.693	11.015	.000
	Price	.158	.070	.134	2.265	.025
	Promotion	.161	.067	.144	2.397	.018

a. Dependent Variable: Perceived Quality

Regression: SUNSILK

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	Perceived Quality, Brand Awareness ^a , Brand Association	.	Enter

a. All requested variables entered.

b. Dependent Variable: Brand Loyalty

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.874 ^a	.763	.758	3.30406

a. Predictors: (Constant), Perceived Quality, Brand Awareness, Brand Association

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	4609.775	3	1536.592	140.754	.000 ^a
	Residual	1430.106	131	10.917		
	Total	6039.881	134			

a. Predictors: (Constant), Perceived Quality, Brand Awareness, Brand Association

b. Dependent Variable: Brand Loyalty

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients		Sig.
		B	Std. Error	Beta	t	
1	(Constant)	-3.271	1.129		-2.897	.004
	Brand Awareness	.034	.105	.022	.321	.749
	Brand Association	.195	.104	.151	1.868	.064
	Perceived Quality	1.110	.099	.738	11.224	.000

a. Dependent Variable: Brand Loyalty

Regression: SUNSILK

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Brand Loyalty, Brand Awareness, Brand Association, Perceived Quality	.	Enter

- a. All requested variables entered.
b. Dependent Variable: Brand Equity

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.870 ^a	.756	.749	3.22297

- a. Predictors: (Constant), Brand Loyalty, Brand Awareness, Brand Association, Perceived Quality

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	4184.880	4	1046.220	100.719	.000 ^a
	Residual	1350.379	130	10.388		
	Total	5535.259	134			

- a. Predictors: (Constant), Brand Loyalty, Brand Awareness, Brand Association, Perceived Quality
b. Dependent Variable: Brand Equity

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.715	1.136		.630	.530
	Brand Awareness	.122	.102	.083	1.188	.237
	Brand Association	.170	.103	.138	1.654	.100
	Perceived Quality	.061	.135	.042	.451	.653
	Brand Loyalty	.639	.085	.667	7.497	.000

- a. Dependent Variable: Brand Equity